

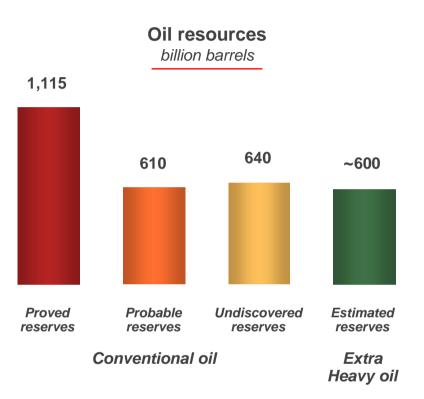
Gas Within a Sustainable Future Thierry Desmarest

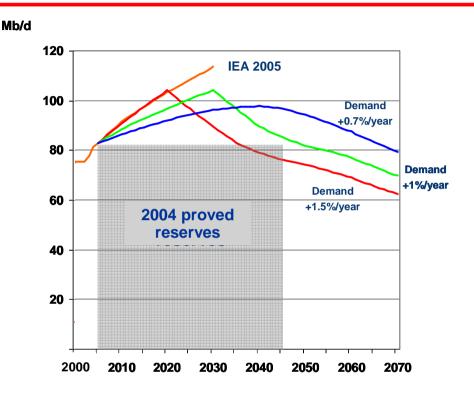
June 7, 2006

Introduction Oil Challenges



Oil resources are still significant, but production growth is less certain





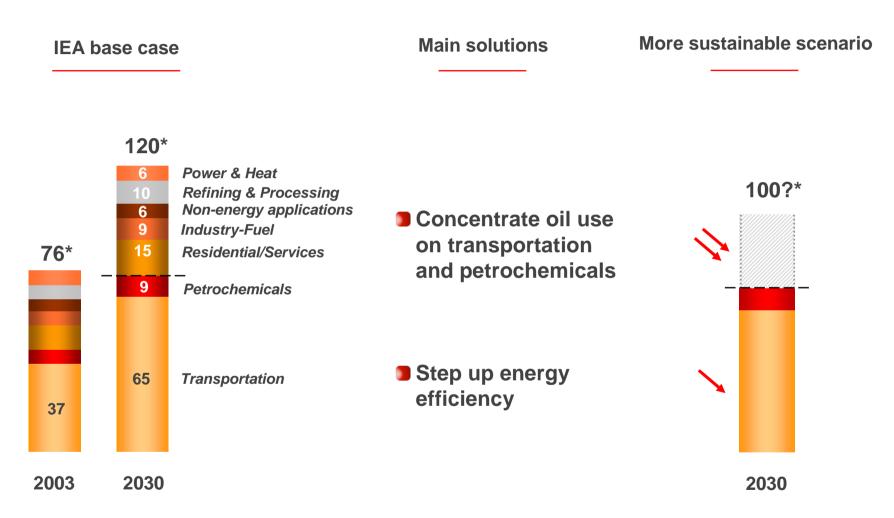
- Proved conventional reserves equal 40 years of today's demand
- Proved + probable conventional reserves equal 60 years of today's demand

Reducing oil demand growth to below 1% per year would be the best solution



Sources: O&G Journal 2005, USGS, IEA

Higher prices should concentrate oil demand on transportation



Sources: IEA, World Energy Outlook 2004 Reference scenario; Total

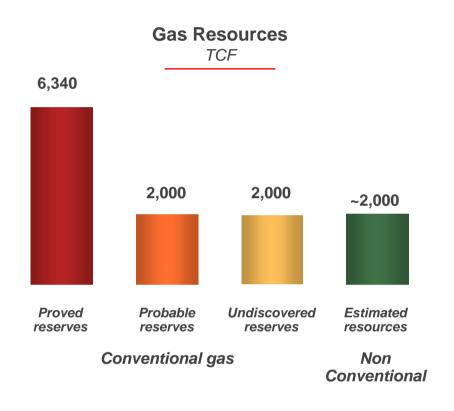


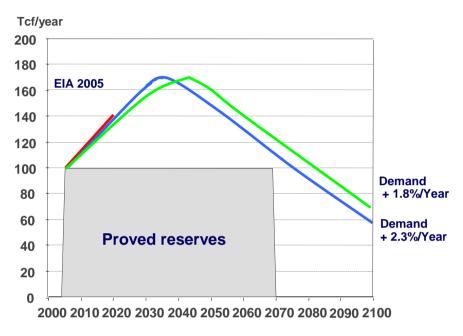
^{*} Worldwide oil consumption (Mboe/d)

Gas Challenges



Gas resources are abundant...



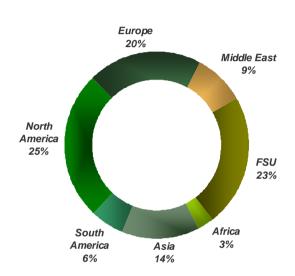


- Proved conventional reserves equivalent to 65 years of today's demand
- Proved + probable conventional reserves equivalent to 80 years of today's demand
- Potential of non conventional resources difficult to assess. 2,000 Tcf is no more than an order of magnitude

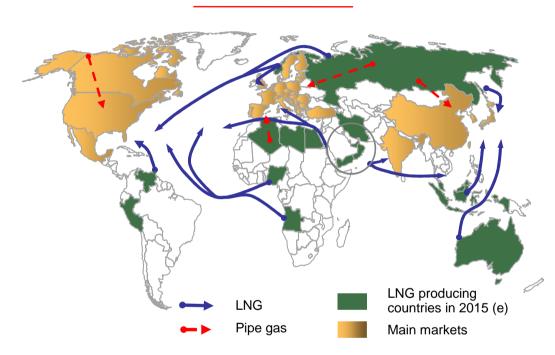


... But far from main markets

2004 demand = 98 TCF



Long-term gas flows



- **■** Nearly 2/3 of reserves concentrated in Russia, Iran and Qatar
- Most gas reserves far from main markets
- Gas markets supply requires huge investments in logistics

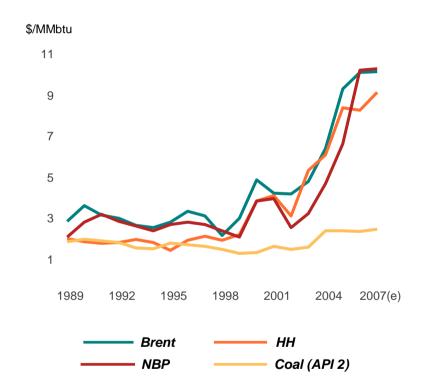


Source: CEDIGAZ

Uncertainty about the sustainability of gas demand growth

Hydrocarbon prices 1989 – 2007(e)

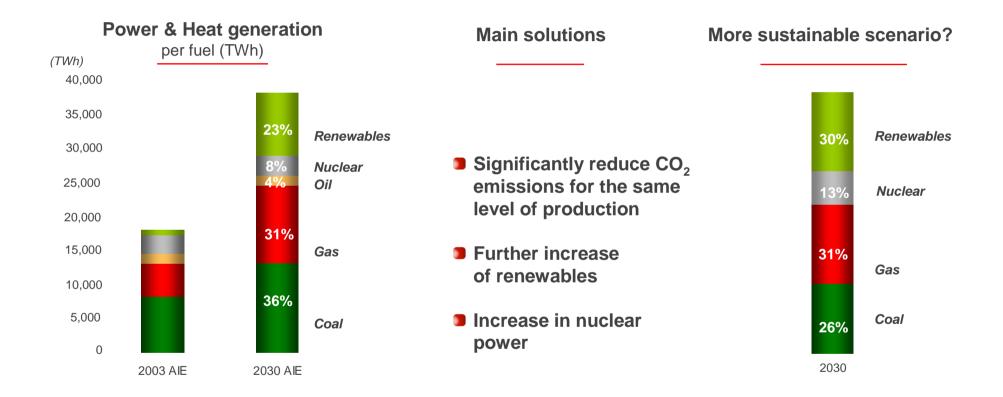
- Average spot gas prices multiplied by 3 since 2000
- Coal more competitive excl. Co₂ cost
- Nuclear competitiveness enhanced



Gas, coal and nuclear are the main competitors in power generation Which will be the winner?



Towards a more sustainable scenario for power generation



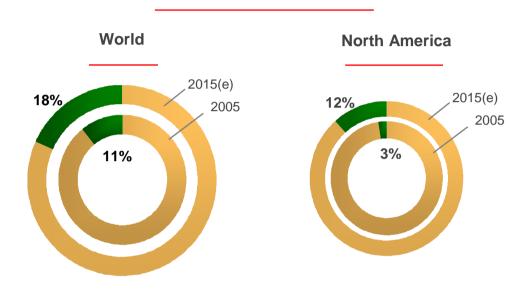


Connecting New Producing Areas and Consumer Countries

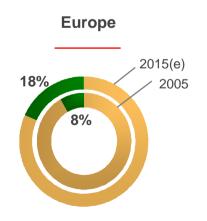


Strong growth in LNG demand to 2015





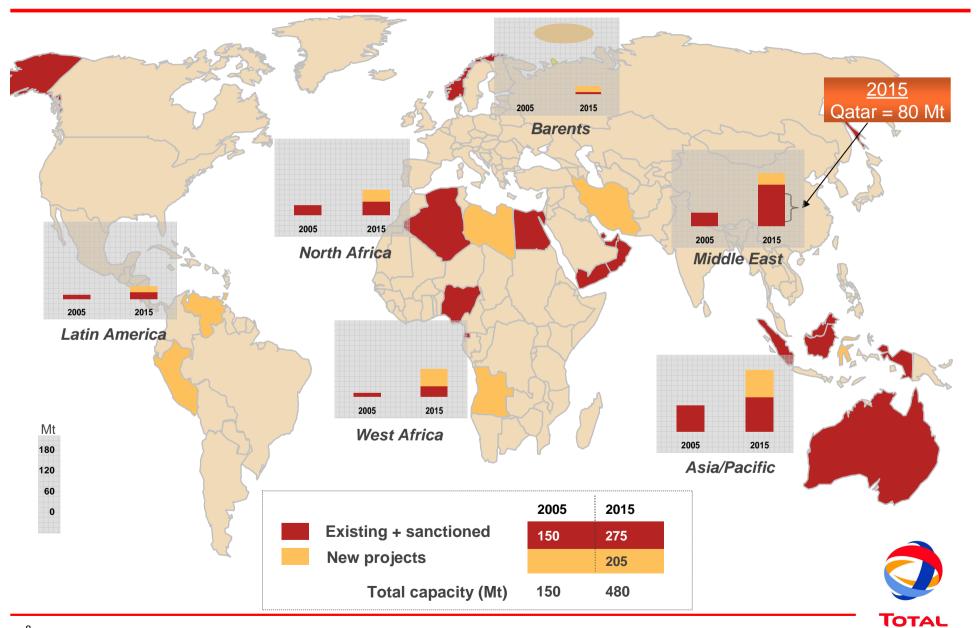
- **LNG** growth, 2005-2015:
 - + 9% per year
- Growth of LNG imports in all markets
- Asia still LNG's biggest market







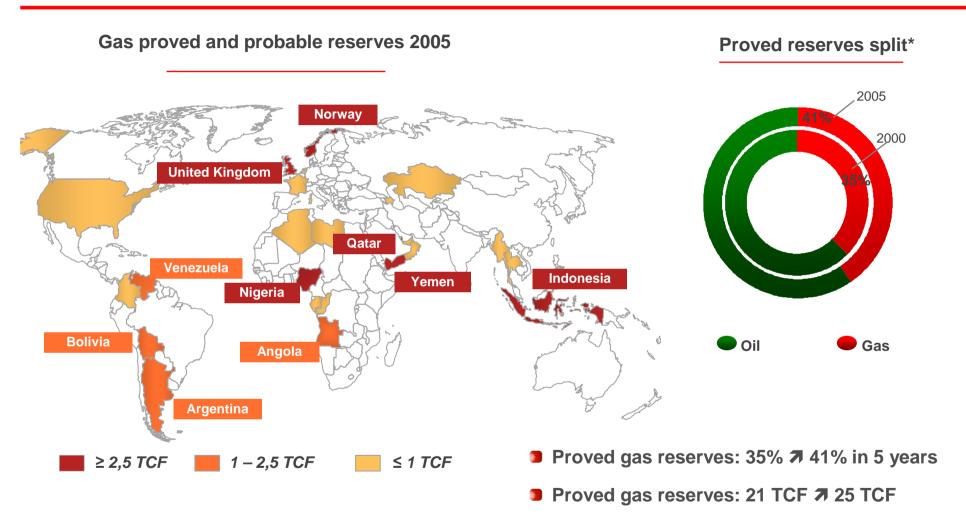
World LNG projects: emergence of the Middle-East



Total's Contribution to World Gas Supply

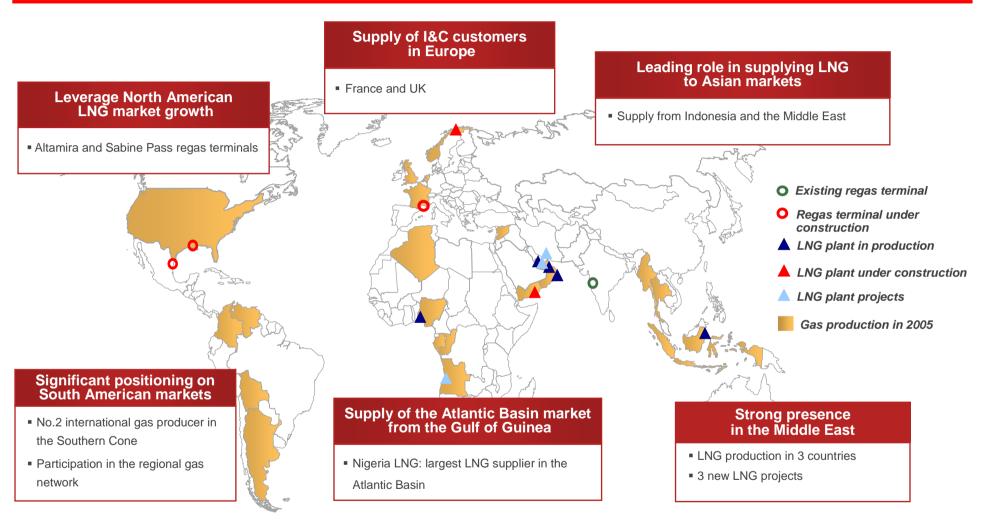


Total gas reserves are growing



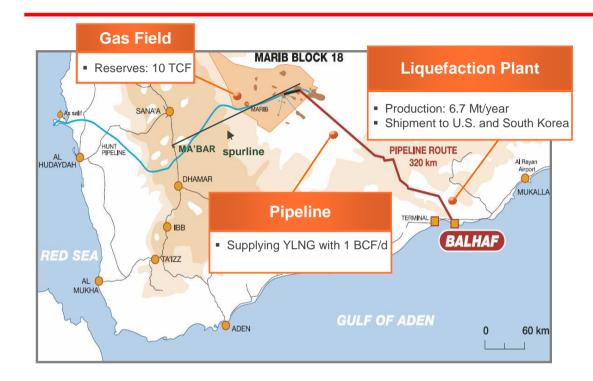


Total: global positions to support gas market growth





Yemen LNG, a new LNG operator



Implementing Total's LNG growth strategy
Consolidating long-standing positions in the Middle East

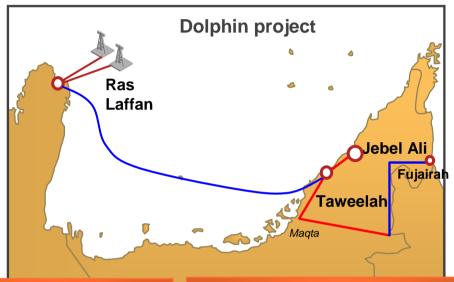
Yemen LNG (Total: 39.62%)

- Operations led by Total
- Capex: approx. \$3.7 billion
- Production start-up end-2008
- 20-year sales contracts
 - Kogas 2 Mt/year (South Korea)
 - SuezTotal2.5 Mt/year (U.S.)2 Mt/year (U.S.)
- Production plateau: 1.1 BCF/d





Dolphin: example of a large integrated gas project



Ras Laffan refinery (10%*)

- Capacity: 146 kb/dLaunched in 2005
- Startup: 2007(e)

Qatofin petrochemicals (22%*)

- Largest ethane cracker in the world (1.3 Mt/y)
- Launched early 2005
- Startup: 2008(e)

Taweelah power/desalination plant (20%*)

- Power capacity: 1,430 MW
- Desalination capacity: 380,000 cu.m/d



Dolphin (Total: 24.5%)

- Operations led by Dolphin Energy Ltd
- Capacity > 2 BCF/d
- First gas: H1 2007

Vertical integration of:

- Upstream production
- Gas transmission
- Condensate refinery
- Ethylene petrochemical plant
- Gas marketing and distribution
- Power generation
- 25-year sales contracts
- Technological expertise with long-distance multiphase transportation

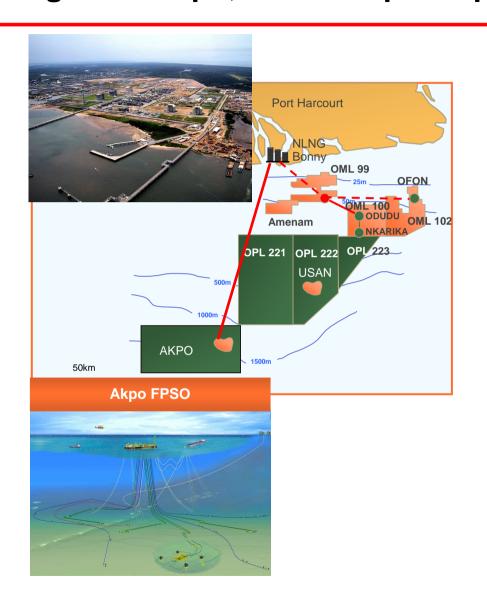
An integrated gas project spanning several countries

— New pipelines



^{*} Total share

Nigeria's Akpo, a new step: deep offshore to supply NLNG



- **■** Total operator (24%)
- Approx. 600 Mb of condensate+ 1 TCF of gas to supply NLNG*
- Production capacity:
 - 175 kb/d of condensates
 - 300 MCF/d gas export
- Main milestones:
 - Discovery in 2000
 - Project sanction: 2005
 - Project startup: end 2008



^{*} Proved and probable reserves

Gas-to-Liquids: how much potential?

Today LNG netback > GTL netback

Unresolved issues:

- Future gas prices disconnected from oil prices?
- Managing project complexity and costs?
- Improving low energy efficiency (around 50%) and minimizing GHG emissions?



Total's position: GTL R&D is worthwhile

R&D program underway with partners from industry and academia,
including Velocys



A brilliant and challenging future for gas?

- Gas benefits: clean, abundant and historically reliable
- Gas challenges:
 - High prices
 - Huge investments
 - Security of supply
- Towards global, interconnected, deregulated markets
- Partnerships, across the gas chain, will be a plus

