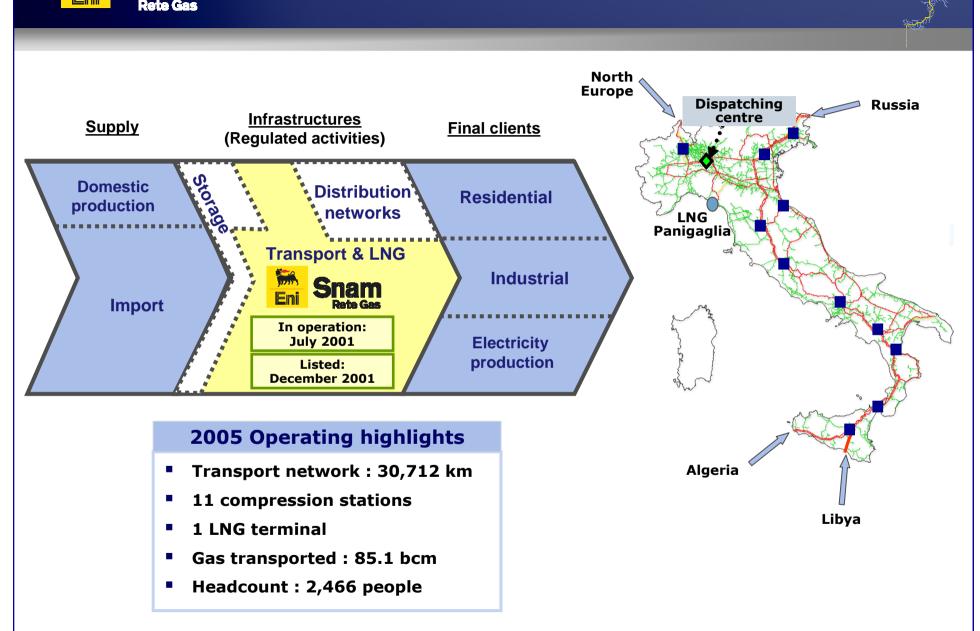




The liberalisation process

	Europe		Italy	
	First Gas Directive (30/98)	Second Gas Directive (55/2003)	Italian Law requirements (2000)	Eni strategic decisions
NBUNDLING				
Transport		legal/ functional	legal	legal/
LNG	accounting	accounting	legal	ownership
Storage		accounting	legal	legal
ТРА	regulated/ negotiated	regulated entry-exit	regulated entry-exit	

The incorporation of Snam Rete Gas

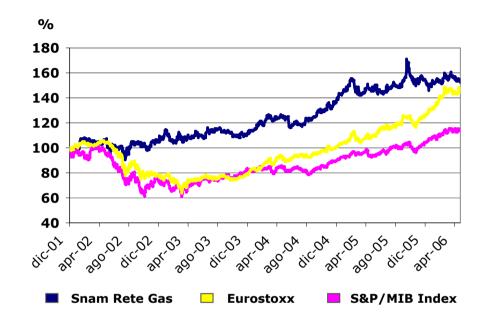


Source: Snam Rete Gas

Snalm



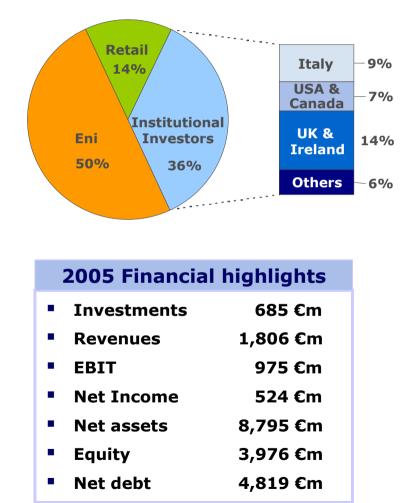
The privatisation of Snam Rete Gas



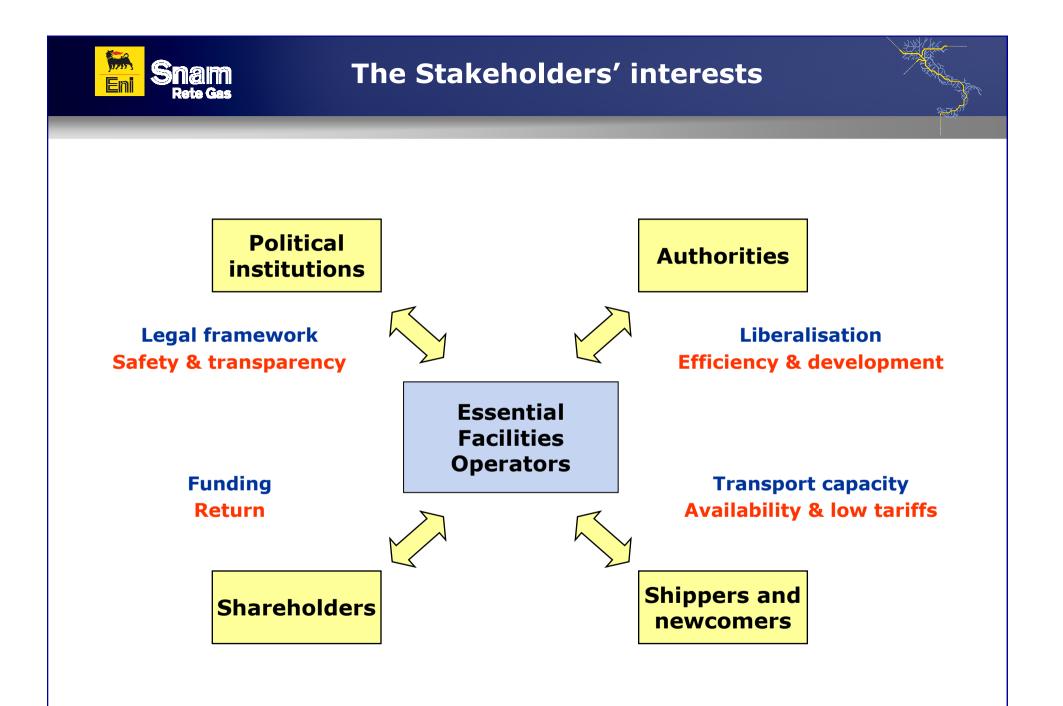


- Market Cap: from 5.5 to 7.1 bn€⁽¹⁾
- 2002-2005 TSR: +74 %
- 2005 dividend yield: 4.7 %

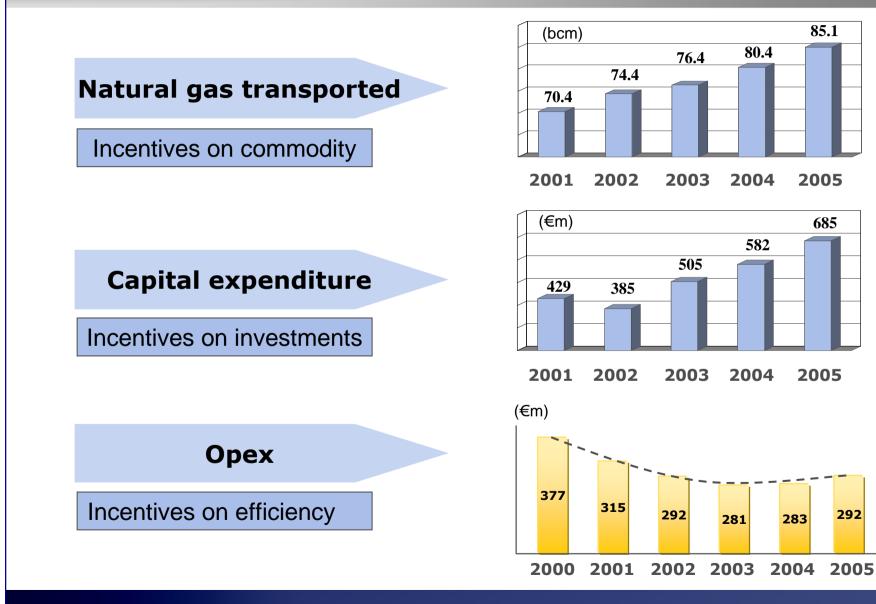
⁽¹⁾ after the special dividend of about 2 bn€ distributed in November 2005



Source: Snam Rete Gas



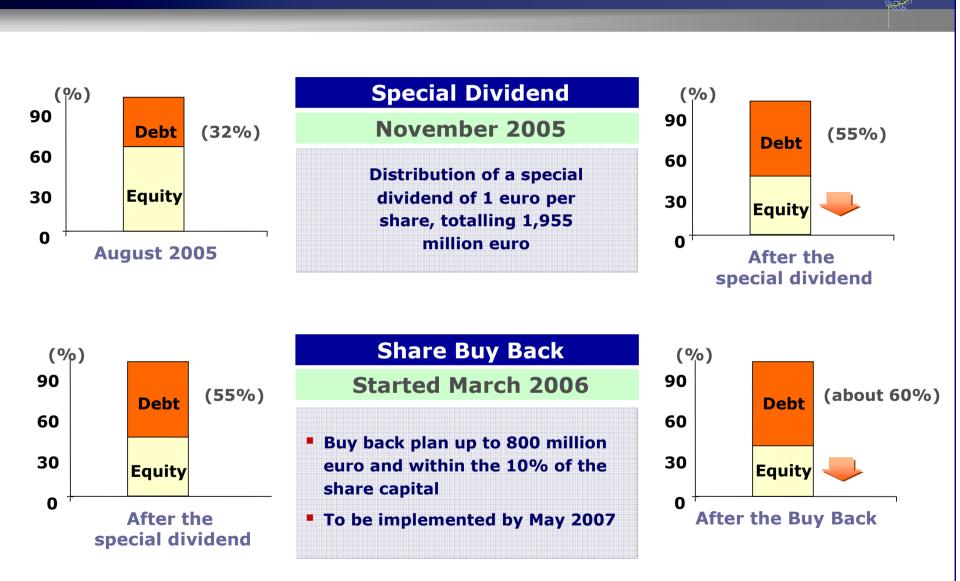




Source: Snam Rete Gas

shalm

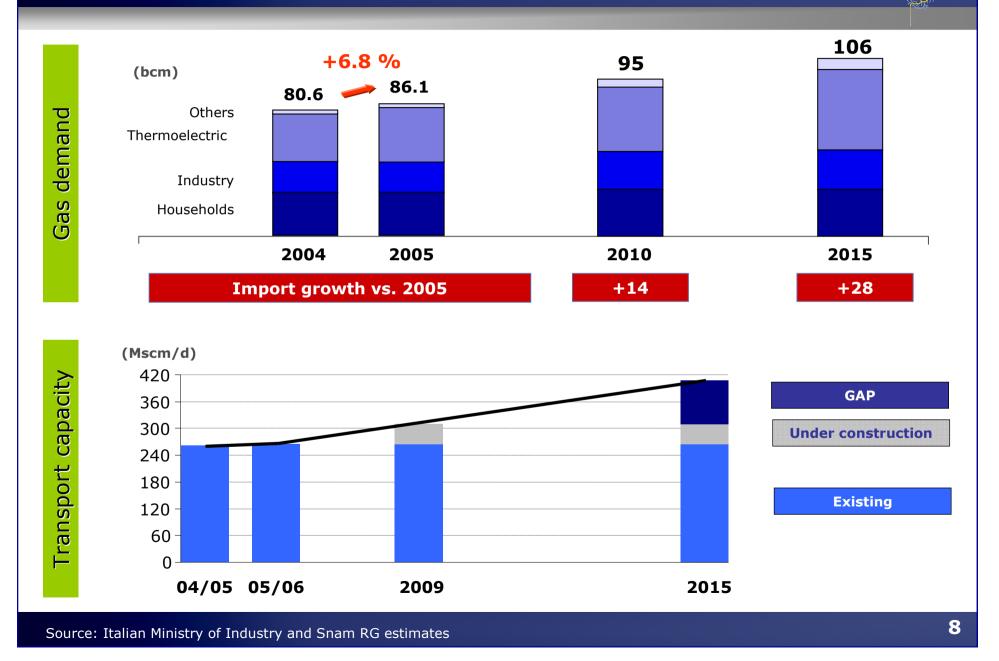
Snam Rete Gas: exploitation of financial lever



snaim



The expected growth in Italy





Open issues

- Risk / remuneration profile of regulated activities
 - Security of supply
 - Obligations / guarantees for TSOs
 - Tariffs / incentives
- Funding from "regulated" cash flow
- Profitability to attract capitals from financial markets
- Shareholder's remuneration through dividend stream

