

23rd World Gas Conference

Strategic Panel R&D

Gas R&D – Avoidable Cost or Essential Investment?



Question to the audience

In the context of competing priorities and limited resources, in order to ensure natural gas remains competitive, should the industry focus technology development primarily on

- 1) Upstream (reducing the cost of finding and producing gas)?
- 2) Midstream (reducing the costs of building and maintaining the infrastructure needed to deliver gas to market)?
- 3) Downstream (improving utility and efficiency in use and reducing greenhouse gas and pollutant emissions)?

To vote please use the remote control in your voting system and press button 1, 2, or 3 when the green light is on.

IGU Task Force R&D

Report on work undertaken 2003-2006

23rd World Gas Conference Amsterdam June 2006

Dr. Bob Harris



Presentation Summary

- Rationale for the TF and its remit
- Membership
- Work Programme
- Findings
- Technology Questionnaire
- Conclusions
- Recommendations



Rationale - concerns arising from perception of decline in R&D by and for Gas Companies

o Remit

- confirm recent trends in conduct and financing of R&D
 - identify reasons behind changes
 - recommend any actions for IGU



Members

- Dr R M Bilbe TF Chair 2003/2004 (The Netherlands)
- Dr R J Harris TF Chair 2005/2006 (UK)
- Mr J Gomi (Japan)
- Mr G Tenley (USA)
- Mr P I Hinstrup (Denmark)
- Prof C Beckervordersandforth (Germany)
- Mr M Florette (France)
- Dr R Stokes (USA)
- Prof A Fronski (Poland)
- Mr W Faber (The Netherlands)
- Dr E Jurdik TF Secretary (The Netherlands)
- Dr P Crha (Czech Republic)
- Mr W Rahman (Canada)



Work Programme

- Review of recent trends position surveys
 - invited presentations
 - literature
 - TF input
- Survey of IGU members' views on technology needs (Technology Questionnaire)
- Organisation of Strategic Panel Debate



Recent Trends in gas R&D expenditure

- Clear evidence of decline
- Gas/utility sector reduced from 1%(average) to 0.4%
- Decline most pronounced where markets 'liberalised'
- Greatest decline in utilisation and longer term
 R&D
- Evidence of more recent increase in E&P



Factors affecting investment in gas R&D

- Culture
- Liberalisation
- Commodity Pricing
- Regulatory Regime
- Business model
- New drivers



Specific impact of Liberalisation

- R&D irrelevant for firms competing on commodity pricing
- Focus on short term
- Longer term left to public funding
- Appropriation and preventing 'free-loading'



Impact of Changes

- Reduction in internal R&D
- Loss of industry knowledge
- Retention of 'informed buyer' capability
- Collaboration v Competition
- Changing trends in focus of projects



Private v public financing of R&D

- The balance of responsibility
- Who pays ?
- Market prospects
- Do 'levy' models work ?
- Collaboration



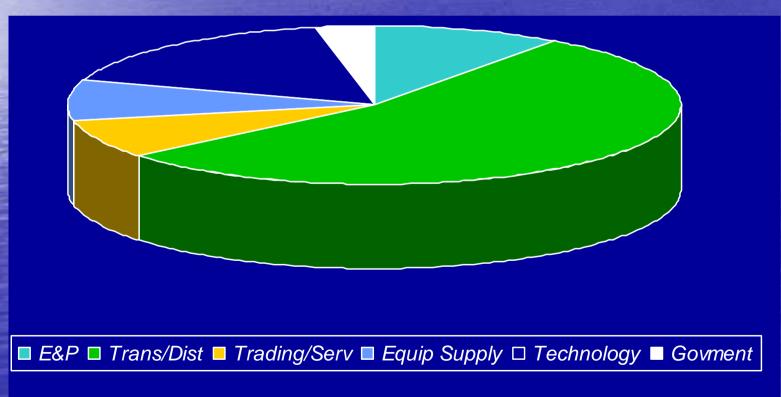
Task Force R&D Technology Questionnaire

- Seeking the views of IGU members
- Development supported by University of Groningen
- Ranking of technologies within and between gas chain sectors and geography
- 182 returns (26%)



Technology Questionnaire

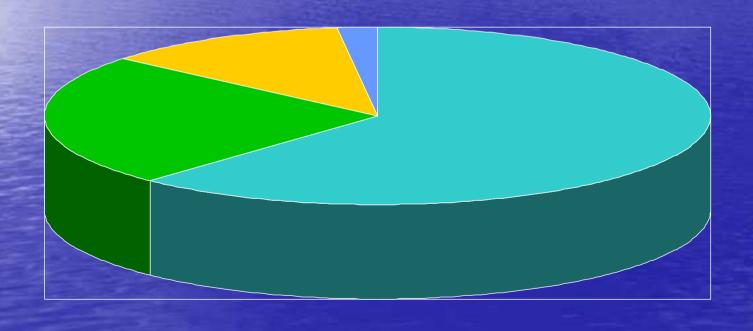
Respondents - Business Sector (%age)





Technology Questionnaire

Respondents - By Geographic Region (%age)

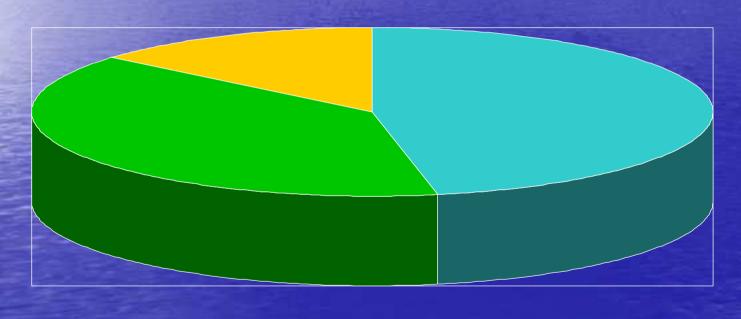






Technology Questionnaire

Respondents - By Job Function (%age)



- Business/Operation M'ngment
- Technology
- Policy/Strategy



Task Force R&D Technology Questionnaire Top Technologies by gas chain sector

Gas Resources

LNG

Reduced Operational/Maintenance Costs Gas from Hydrates

Transmission

Extending operational life
Improved integrity management systems
Methods to increase pipeline capacity



Task Force R&D Technology Questionnaire Top Technologies by gas chain sector

Distribution

Improved leak detection
New materials
Keyhole technologies

Utilisation

Reduced NOx
Capture of CO2
Fuel cells using natural gas



Task Force R&D Technology Questionnaire Gas Resources - Regional Differences

| | SE Asia | N America | Europe |
|----------------------|---------|-----------|--------|
| LNG | Y | Y | Y |
| Reduce Costs | | Y | Y |
| Increase Recovery | | | Y |
| CBM | | Y | |
| GTL | Y | | |
| Hydrates | Y | | |

Task Force R&D Technology Questionnaire Transmission-*Regional Differences*

| | SE Asia | N America | Europe |
|-------------------------|---------|-----------|--------|
| Extend Operational Life | Y | Y | Y |
| Improve PIMS | Y | Y | Y |
| Increase Capacity | | Y | Y |
| High Strength Steels | Y | | |

Task Force R&D Technology Questionnaire Distribution - Regional Differences

| | SE Asia | N America | Europe |
|---------------------------------|---------|-----------|--------|
| Improve Leakage Detection | Y | Y | Y |
| Live Inspection/ Maintenance | Y | Y | Y |
| S-Free Odorants | Y | | |
| New Materials | | | Y |
| Keyhole Technology | | Y | |

Task Force R&D Technology Questionnaire Utilisation-*Regional Differences*

| | SE Asia | N America | Europe |
|----------------|---------|-----------|--------|
| Fuel Cells | Y | Y | Y |
| CO2 Capture | Y | Y | |
| Reduce NOx | | Y | Y |
| Lower Cost A/C | | | Y |
| i/c engines | Y | | |

Conclusions

- Evidence of decline
- Effect of market liberalisation
- Greatest decline in utilisation and longer term R&D
- Anecdotal evidence of loss of specific industry knowledge
- Different drivers
- Public v private finance an issue
- Technology needs



Recommendations

- Continue the TF
- Widen representation
- Support IGRC
- Encourage collaboration





Christian Beckervordersandforth

- 1) In entirely free markets there has been a dramatic decrease in gas R&D funding
- 2) Closer cooperation between manufacturers and the gas industry is essential
- 3) The role of government should remain restricted to longterm, fundamental gas R&D



Hikaru Hirayama

- 1) R&D is definitely essential for the gas industry
- 2) R&D should be promoted with a specific focus on promising projects
- 3) The role of government is essential in promoting basic and long-term projects and there is a need for greater international collaboration in addressing global environmental challenges

Given by Mary Jane McCartney Senior VP, Con Edison of NY

WORLD GAS CONFERENCE Amsterdam – June 8, 2006

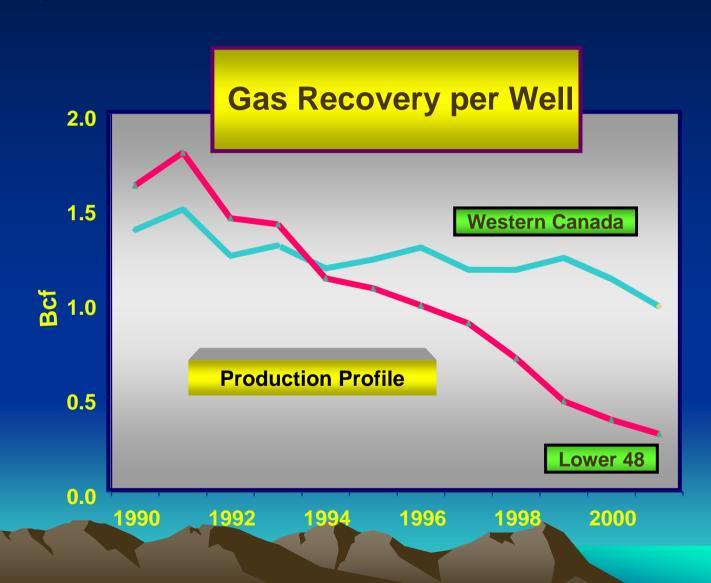
- Who is Con Edison?
- Research needs
- Who's doing the research?
- Conclusions

Who is Con Edison?

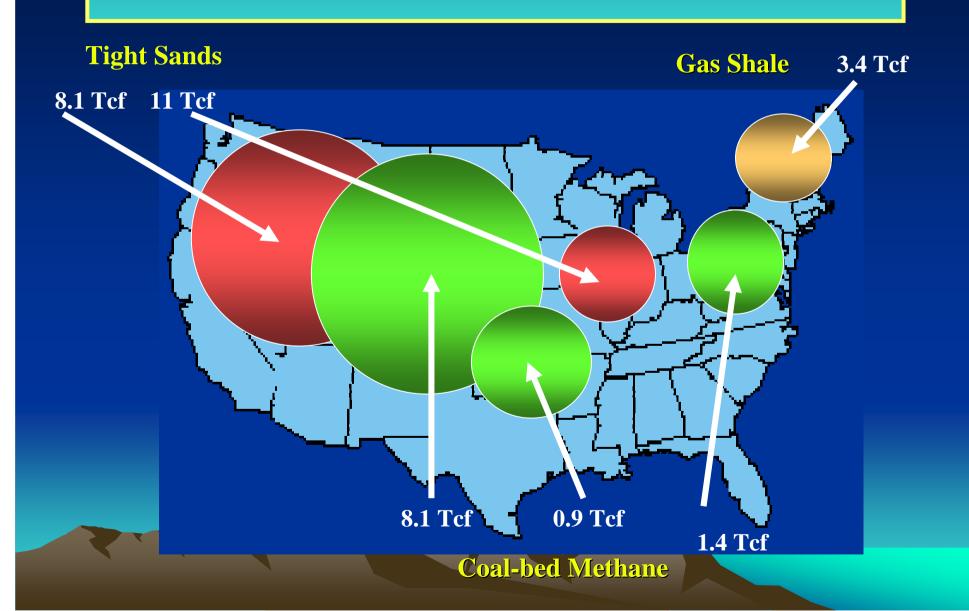


- Research needs
 - –Energy supply
 - Pipeline safety
 - Damage prevention
 - -Environmental remediation
 - -Efficient energy utilization

Natural Gas Research: Cost or Investment? Energy Supply

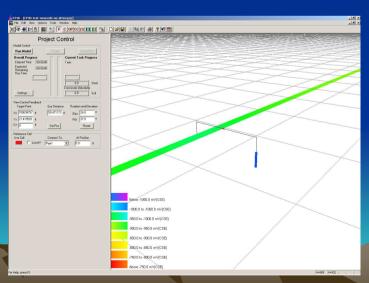


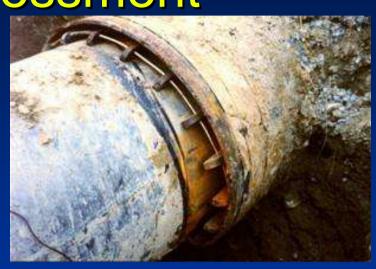
Unconventional Gas: Proved Reserves



Pipeline Safety Direct Assessment



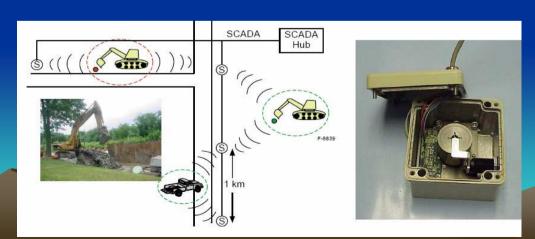






- Damage Prevention
 - Trenchless construction

Early warning

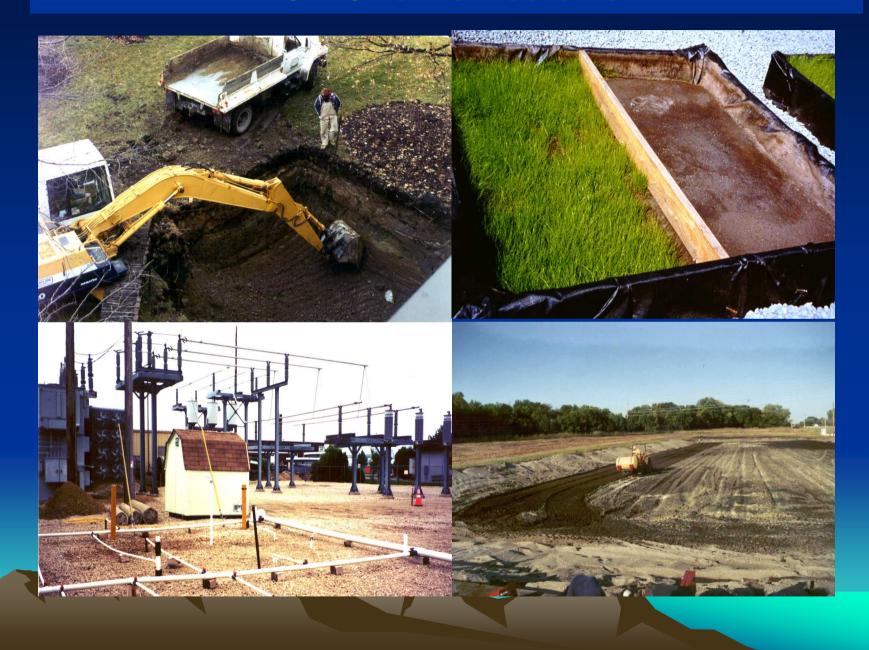




CISBOT



MGP Site Remediation

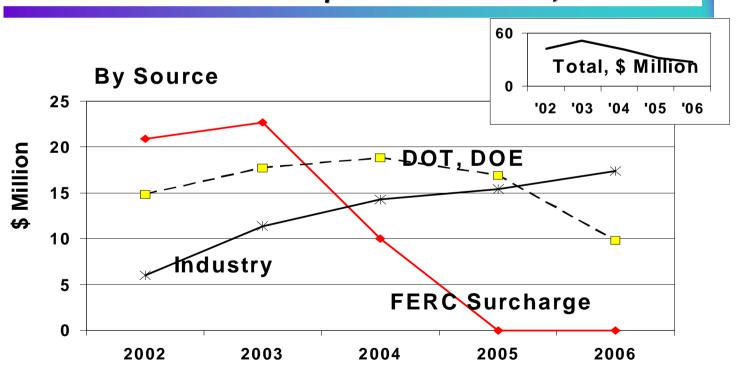


- Efficient energy utilization
 - Boiler technology
 - -Fuel cells
 - -Gasification
 - Gas interchangeability

- Who's doing the research?
 - -Federal government
 - Supply -- RPSEA
 - DOD fuel cells
 - DOE gasification, hydrogen
 - Distribution company collaboration

Federal Government





Source: The Steering Committee on Energy Pipelines and Research

Natural Gas Research: Cost or Investment? Who's doing the research?

- Federal Government: Energy Supply
- Research Partnership to Secure Energy for America
- Ten-year, \$50 million per year DOE program
- New technologies to produce abundant, affordable domestic energy supplies.

LDC Focused Collaborative Programs are Growing



18 Members, \$7.4 Million Annual Dues 56 Projects since 2003



8 Members, over \$2 Million Annual Dues 24 Projects since 2004



18 Members, over \$1 Million Annual Dues 38 Projects since 2003, 47 Projects since 2000



26 Members, \$450k Annual Dues since 2002

- Conclusions
 - -Supply R&D greatest need
 - High energy prices = opportunity
 - States have supplanted FERC
 - Collaborative R&D is working

Given by Mary Jane McCartney Senior VP, Con Edison of NY

WORLD GAS CONFERENCE Amsterdam – June 8, 2006



Mary Jane McCartney

- 1) The greatest need for gas R&D is in the supply area
- 2) Federal funding of gas R&D through interstate pipeline surcharges has been replaced by state-by-state funding in US
- 3) Collaborative R&D among distribution companies focused on infrastructure integrity and cost reduction is growing



Ton Hoff

- 1) Today's production and use of energy is not sustainable and the trends and projections in energy use indicate that sustainability will deteriorate
- 2) The future energy system can become more sustainable but this requires significant changes. In the field of natural gas R&D, concerns are that too little is happening
- 3) The gas sector has the responsibility to accept a large share of the R&D costs



Mark J. Howard

- 1) R&D is clearly needed to support the gas value chain, but priorities change as the Industry evolves and should drive further innovation
- 2) A wide range of organisations are now involved in these priorities, not just the more traditional gas monopolies and their successors
- 3) Today's R&D priorities include safety and reliability of supply, connecting distant resources with established and growing markets, and maximising exploitation and efficiency of use of both conventional and unconventional resources in established markets (e.g., N America, Europe, Japan)