Report of Study Group 4.3 "ROLE OF R&D & TECHNOLOGY IN GAS DISTRIBUTION" **Juan Puertas** Coordinator 23rd World Gas Conference June 5-9, 2006 Amsterdam, NL



Knowledge



This study was possible thanks to the efforts and dedication of:

Jean-Pierre CAPDEVIELLE	France
Elzbieta DZIRBA	Poland
Steven GAUTHIER	USA
Seita SHIMIZU	Japan
Dragan VUCUR	Serbia & Montenegro
Tomoaki YOKOYAMA	Japan

and specially of the vice-coordinator

Alessandro	SORESINA	Italy



Report's objectives

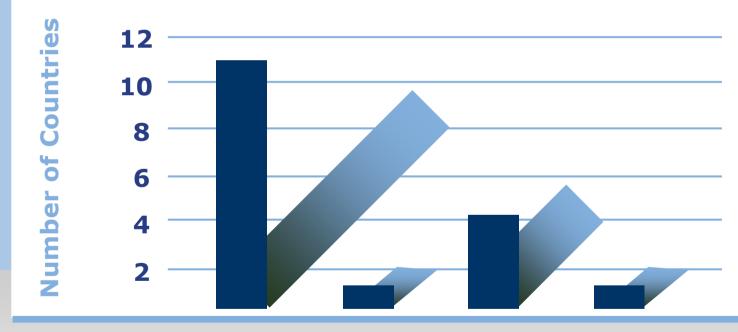


- To analyse the present situation of R&D in distribution companies operating in competitive markets
- To look priority areas of R&D in gas distribution
- To suggest some ideas for the presentation of R&D in gas distribution companies



Answer's distribution



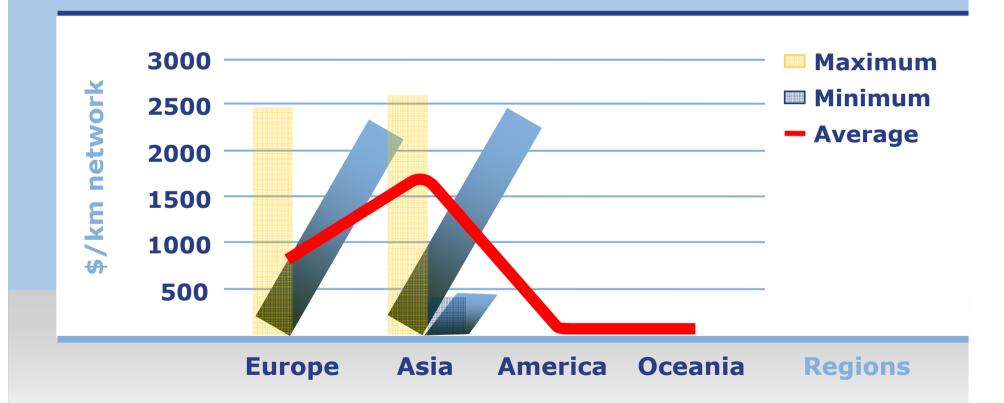


Europe Asia America Oceania

Regions



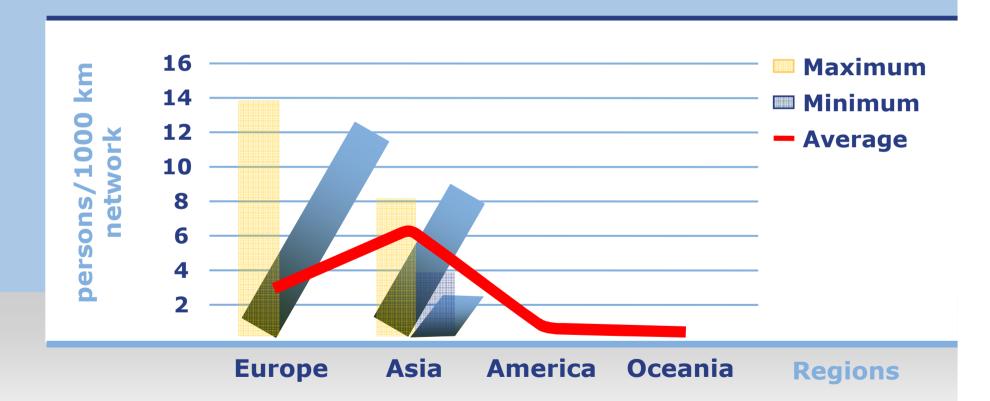








Employees in R&D per 1000 km





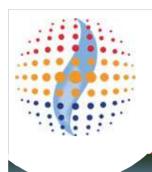


- The companies' effort in R&D investment is decreasing simultaneously with the consolidation of the liberalization process.
- Countries with mature competitive systems make the minimum effort in R&D.
- North American corporations are investing decreasing resources in R&D, Europe is in a transition period, with firms tightening their budgets, while in Asia, where markets are still opening, there is a relatively good level of investment.





- Nevertheless, those companies that maintain a certain level of investment, use a new approach to develop R&D.
- The R&D departments are disappearing, or reducing their size; the development of new projects is transferred to external institutions.
- R&D is, in general, done through outsourcing.



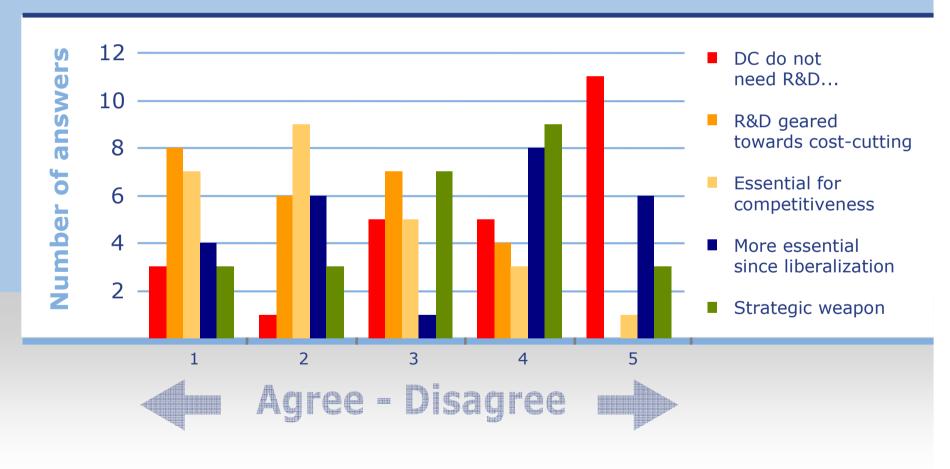


Historically, R&D in distribution has been developed in consortiums among companies of several countries. Now, these companies are competitors around the world and it is difficult to coordinate R&D efforts.





Criteria for undertaking R&D







- Most of the companies (64%) believe that R&D "is essential for distribution companies in order to remain competitive"
- 56% of respondents believe that "R&D in the area of distribution "only makes sense when it is geared towards cutting costs"





- 64% of respondents disagree with the notion that "distribution companies do not need R&D since the technology they use is solid enough already"
- General opinion is that "R&D has become more essential since market liberalization in order to enable distribution companies to offer the best service to the shippers"





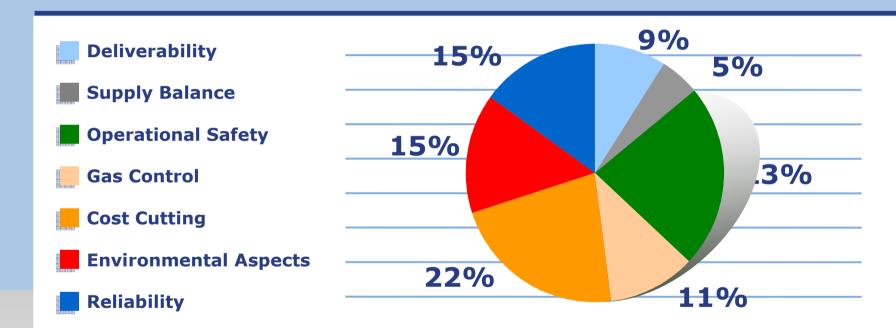
And lastly, it is clear that for most gas distribution companies, "R&D is not being considered by management as a strategic weapon for consolidating the company's position"



Areas of interest in Distribution R&D



Areas of interest (average)





Ideas to promote R&D in Distribution



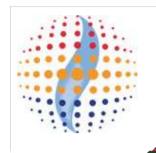
- R&D must become one of the main keys for companies' competitiveness in the new industry scenario
- R&D activities must be focused clearly on highest priority topics, targeting cost reduction and effective benefits for the customers, without leaving efforts to maintain the present safety and reliability network levels



Ideas to promote R&D in Distribution



- Authorities must give the suitable importance to R&D processes also in gas distribution, to guarantee the safety and integrity of the gas sector in the future
- R&D costs should be reflected in gas rates
- R&D approach should be return to the named "Collaborative Research"







Thank you