



Geopolitics and Natural Gas Mel Ydreos June 6th, 2012, 09:00









Task Force 3 Geopolitics and Natural Gas

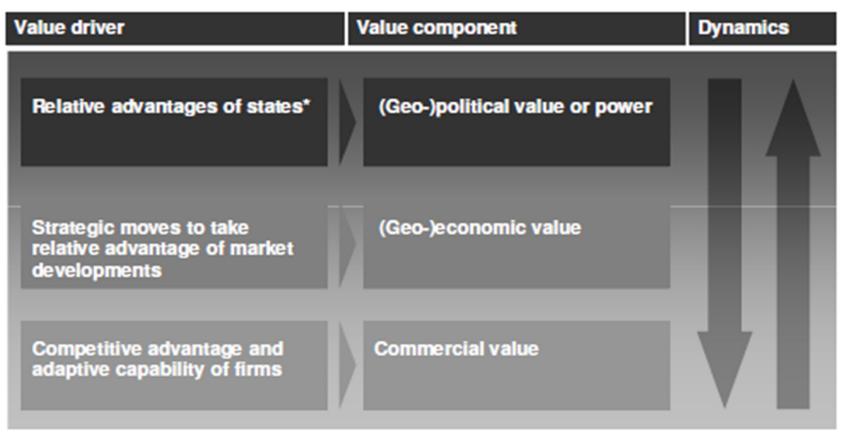
Objectives

- Examine the interplay between economic and political factors in the development of natural gas resources
- Analyze the main political challenges, mega-trends, issues and consequences that may shape a future natural gas-intensive world
- Engage the international stakeholder community in a dialogue aimed at:
 - Creating greater awareness of the potential hurdles to a growing international gas market, and
 - Fostering cooperation between the industry and policy makers in producer and consuming countries
- Distil potential recommendations for further advancement of cooperation between key stakeholders, for review at WGC 2012 Round Table





Connecting (geo-)economic and (geo-)political value

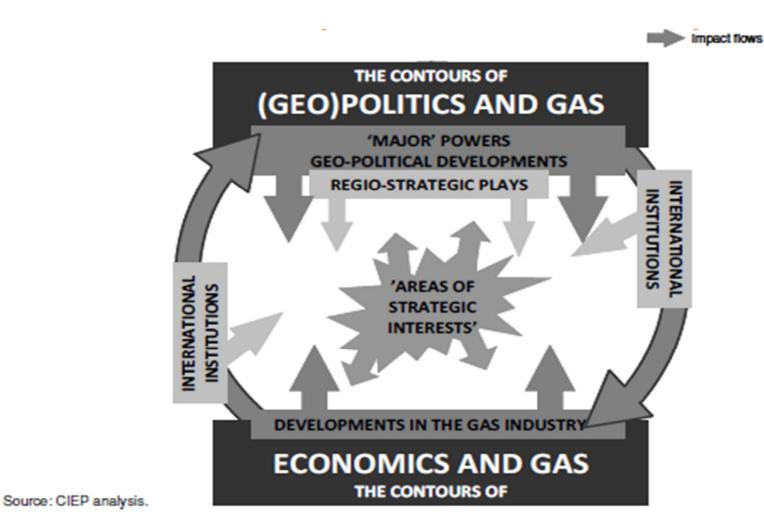


^{*} Defined via structural relative advantages in finance, production, knowledge and security. Source: CIEP analysis, based on Smit and Trigeorgis (2004), Strange (1996), Waltz (1959).

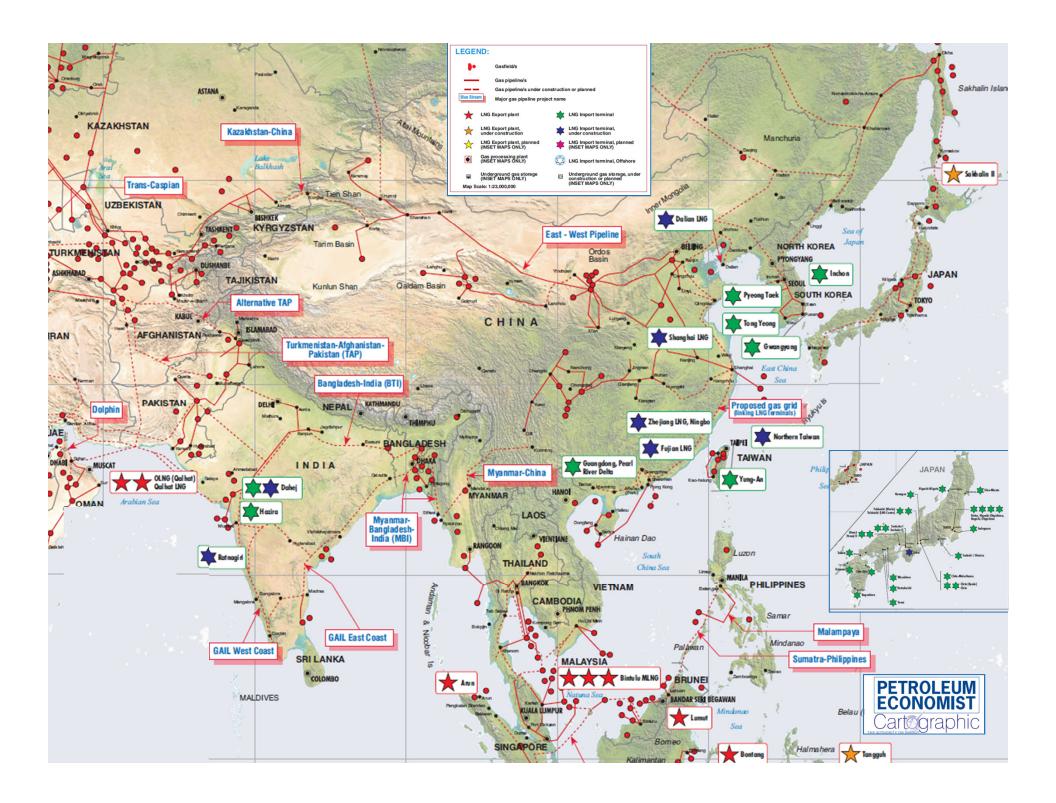




Interaction of geopolitics and gas developments



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Asia-Pacific Roundtable

- Growth market for gas
- Fragmented region, no regional common denominator
 - Limited pipeline interconnection, further market integration not foreseen
 - LNG is the principal commodity
- Price
 - Price controls in most countries
 - Differences between domestic production viz. international prices (LNG) create tensions
- Politics and international gas trade
 - Pipeline gas very political
 - LNG imports market based
- Strong focus of discussion on China
 - Strong (geo-)political dimension around China-Russia and China-Caspian
 - Relatively small role for gas may change quickly with the successful development of unconventional
- Environment does not play a major role except for local pollution
 - Australia now starting with a carbon tax
- Little movement towards new business models: long term contracts prevail

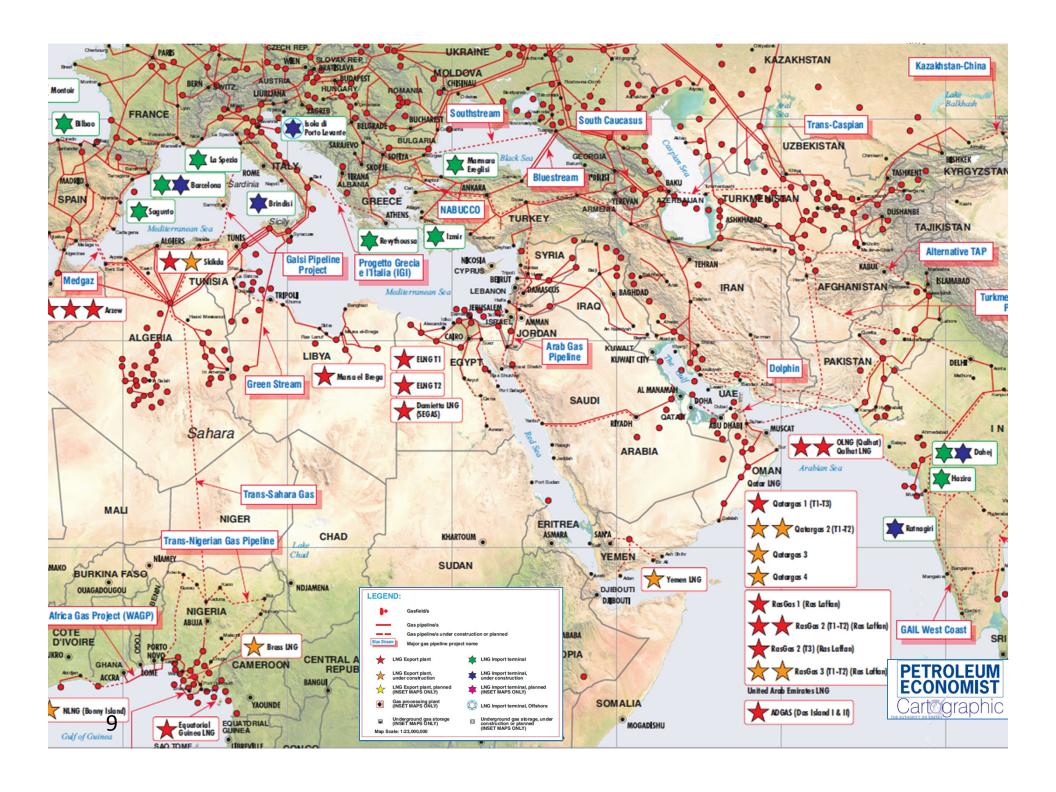






South America Roundtable

- A very diversified region
- Growth market for gas, particularly in Southern cone
- National politics affect further prospects for pipeline interconnection; this also limits the outlook on an "internal market"
- LNG imports/exports have become the preferred option
- Major differences between prices for domestic production and imports
 - Price controlled by government or state companies in various countries
- Environmental policies not yet (high) on the agenda
 - Hydro and biofuels play an important role
- Role for gas different from other regions
 - No need for space heating
 - Difficult role as back-up for hydro
 - Competing with biomass-based fuels

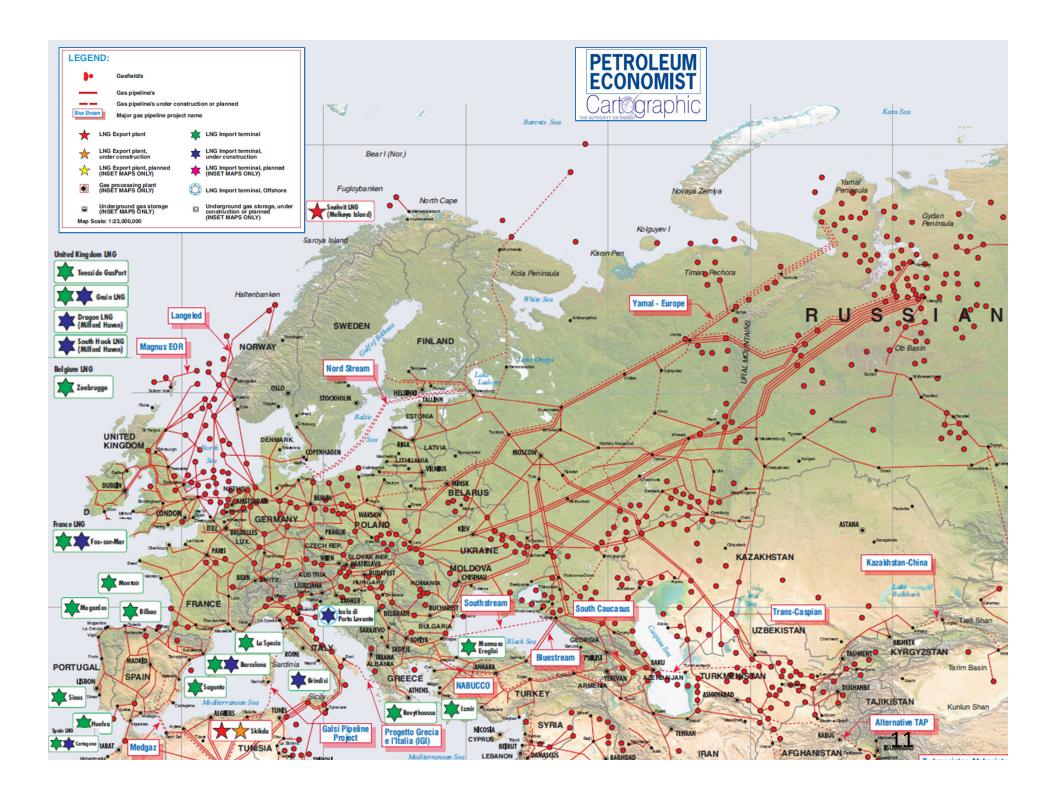






Middle East/North Africa (MENA) Roundtable

- MENA is a growing market for gas
- Market integration is not foreseen, partly due to regional political mistrust and pricing issues;
 telling is the preference for LNG both for diversity of supply and demand
- There are considerable differences in gas pricing for domestic, regional and international markets, resulting in (political) tensions
- Growing regional demand will take priority over exports, limiting export potential from the region
 - Only Qatar and Algeria remain as serious exporters in the short/medium term
- The current unrest will impact the political landscape
 - Main impact on the international gas business will be a reduction in further export potential
- LNG exports are conducted on a business-to-business basis
- Virtually all pipeline business has political overtones
 - Regional business is done on a government to government basis. Transit and pipeline connections are governed by political issues
 - Also for supplies out of the region (e.g. Iran to India and Pakistan; and connecting to Pan Arab pipeline to Turkey)
- Climate change does not seem to be high on the agenda in the MENA region
- From a geopolitical perspective, gas in MENA does not nearly have the same impact as oil







EU-CIS Roundtable

- Transit is a commercial, but also geopolitical, issue
 - Potentially high impact if Ukraine re-emerges as a problem (it did not)
 - Increased European LNG supplies may mean a transit protocol is less necessary
 - The EU "Southern Corridor" concept also raises significant transit problems (Caspian Sea, Turkey)
- Market reform
 - 3rd package considered to have (geo) political dimension
 - Pricing issues (so far) only market related
 - (Regulatory and Roadmap) uncertainty is the biggest problem (for all stakeholders)
- Environment
 - High on the political agenda but uncertainty reigns
 - Gas considered to be part of the solution, but with CCS
- Security of Supply
 - Unconventionals could have major impact, but not a game changer and not before 2020
 - Backing of Nabucco by EC is considered politically inspired



WGC2012 Youth Daily Conference Session





