26th World Gas Conference

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NGVs in South America Presenting Diego Goldin Executive Director - NGV Global



South American NGV Market - 2015



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Gas Consumption for transportation

Country	NGVs	Monthly NGV sales	Daily consumption
		(MM m3)	(m3/NGV)
Argentina	2.063.000	236	9,53
Brazil	1.796.509	145	6,73
Bolivia	322.490	55	14,28
Peru	203.360	58	23,77
Colombia	500.000	90	15,00



Drivers for South America's NGV Programs

• Economic

- Price differential with liquid fuels: up to 70%
- Reduction of subsidies for public transport
- Domestic resources
- Social
 - Creation of new jobs and training opportunities
 - Expansion of traditional industries
 - Development of new niche markets and export opportunities

Environment

- Improvement of urban air quality (particulates)
- Reduction of soil contamination



Barriers

- No regional policy:
 - NGVs can only refuel in country of origin.
 - No HD NGV international transport
 - $\circ\,$ Difficulties for NGV tourism
 - Equipment has to be certified in each Country
 - $\,\circ\,$ Increased costs
 - Reduced availability
- Gaps in refueling infrastructure
- Low participation of Vehicle OEM
- Different Gas Quality

Integration





LNG



Perspectives

- The NGV market in South America has great potential.
 - Huge Gas Reserves
 - NGV experience and availability
 - Good user acceptance
 - Sectors still to develop (HD, Marine, LNG)
- Need for Regional Integration



THANK YOU

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× Web sites:

www.iangv.org (Industry info) www.ngvglobal.com (Weekly news) www.ngvglobal.com/es (News in Spanish) www.ngvglobal.org (Association info)

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