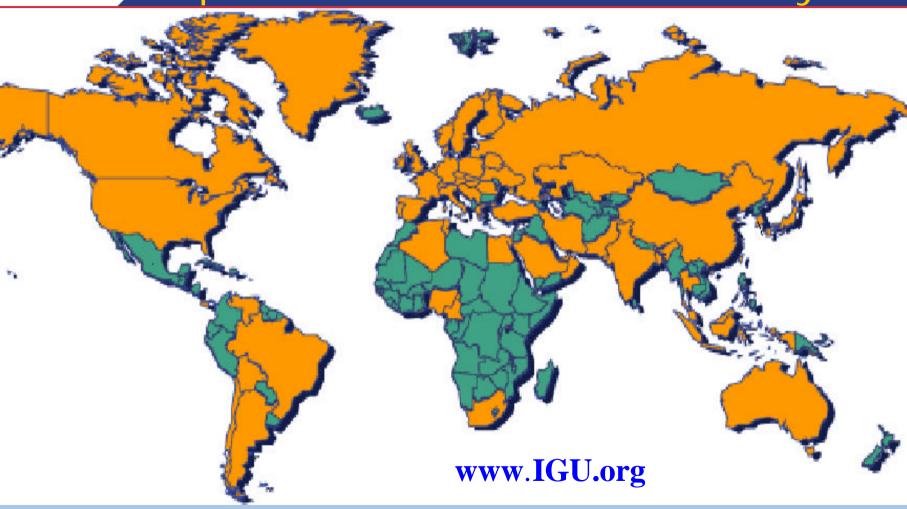


Covers >95 % of World Gas Sales 'Spokesman' of the Gas Industry







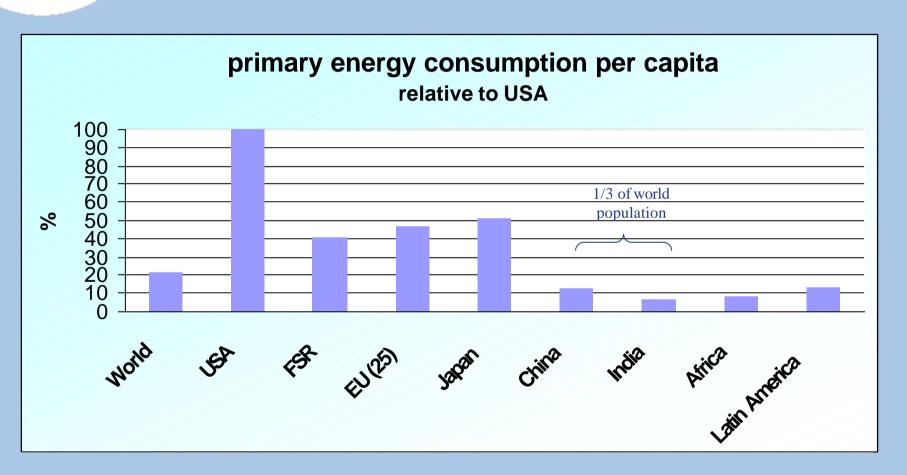


Themes for Today

- The World needs Energy (technology);
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- LNG changes the Global Gas Scene;
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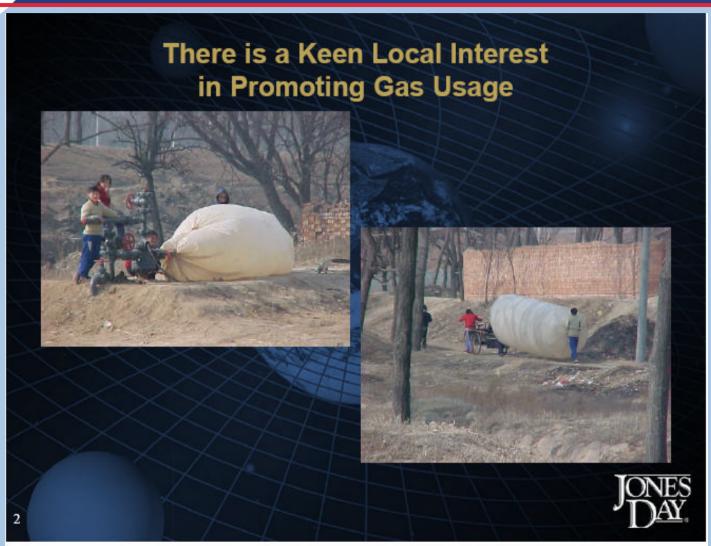


Energy Consumption in Perspective





Serve the Customer: Gas Distribution in China





Serve the Customer: Delhi CNG Three-Wheeler



Serve the Customer: Natural Gas Bus in Zigong



Natural Gas Bus in Zigong

There is an abundance of natural gas in this part of Sichuan. All of the local buses in Zigong use natural gas to fuel. The bags of rubber on the top of the bus contain the gas. The sheer weight of the bag forces the gas into the engine. From time to time the buses stop at a station to get a fresh supply of gas. Certain parts of China have natural gas but China doesn't have much in the way of pipelines to distribute the gas to other parts of China.





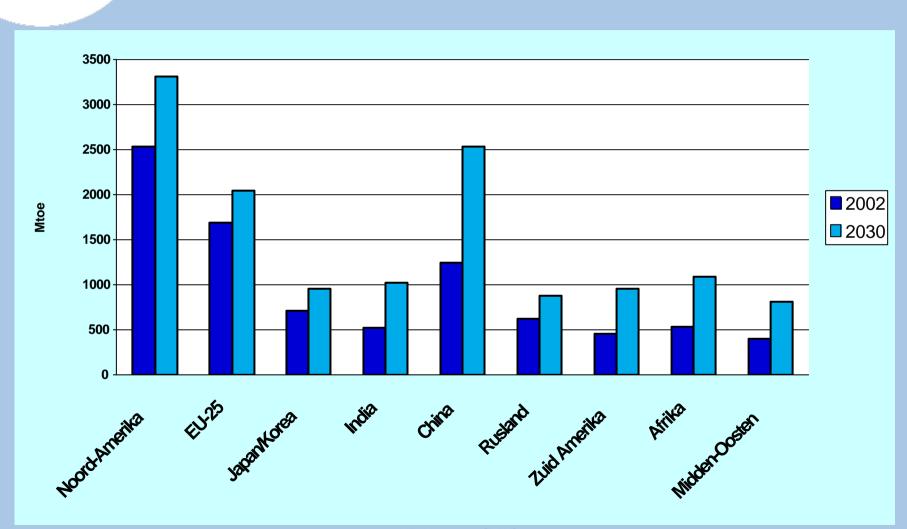
Los Angeles Metropolitan Transportation Authority's CNG-fueled "Metro Liner" buses are powered by the low-emissions Cummins Westport 320-hp L-Gas Plus engine.

GHB Verberg (IGU)

Dansk Gas Forenings årsmøde

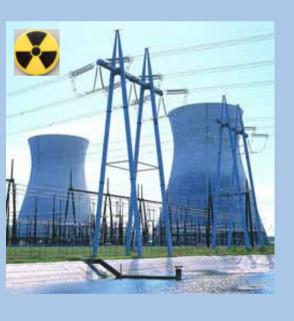


Total Energy Demand by Region 2002 and 2030





INTER-FUEL COMPETITION





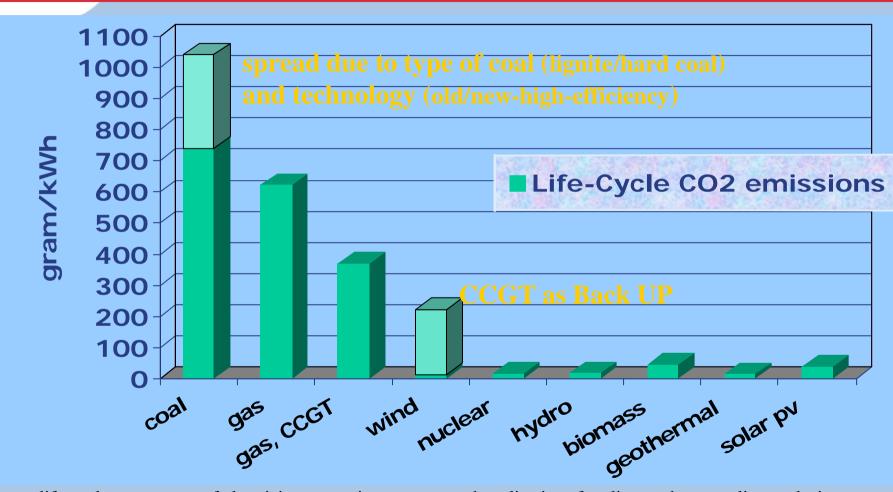




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CO₂ Emission from Power Plants



ources: life-cycle assessment of electricity generation systems and applications for climate change policy analysis, eier, 2002, published on website Nuclear Energy Institute; own data; IEA

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Dansk Gas Forenings årsmøde

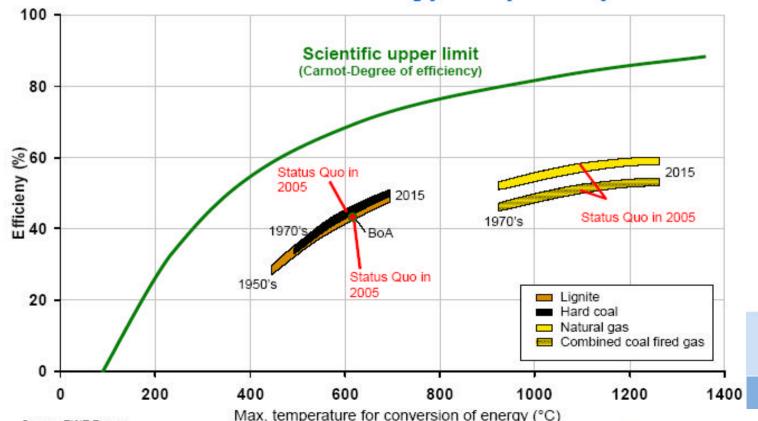


Gas Turbine Technology made possible the breaktrough of Natural Gas in Power Generation Judisch, RWE, speech at Flame 2005

RWE Trading

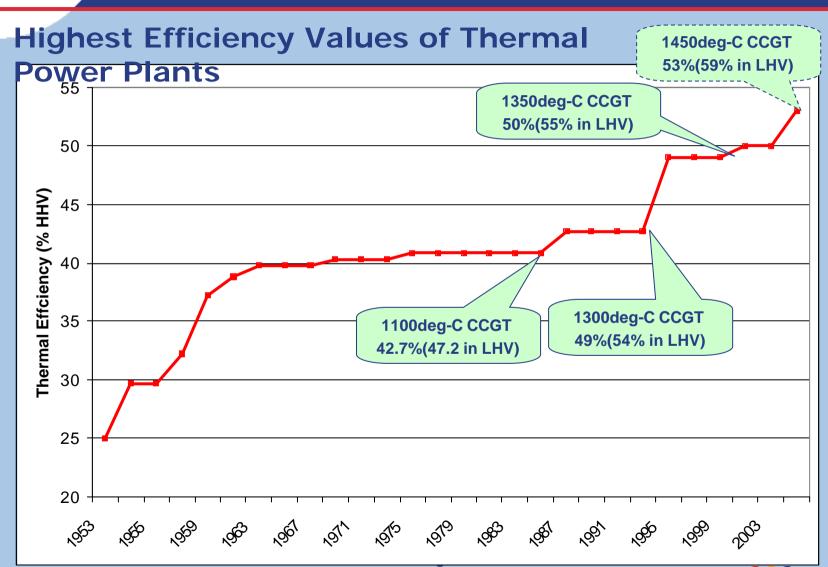


Development in technology – natural gas remains the most efficient type of power plant



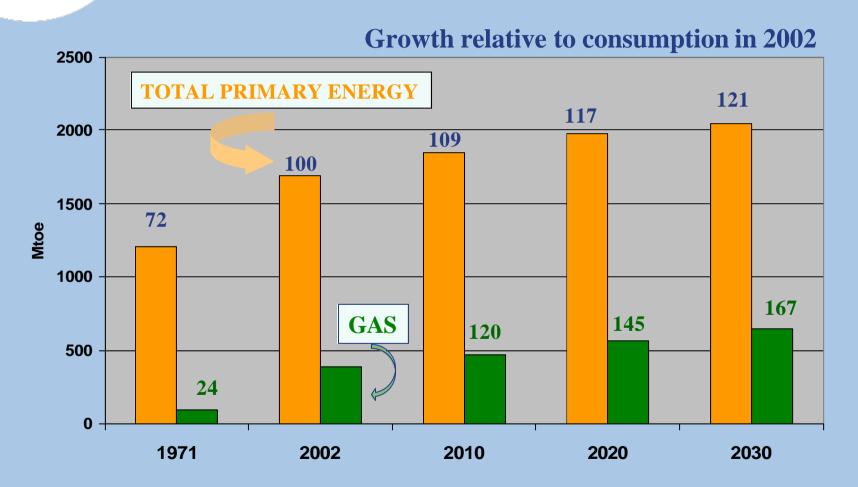


Improvement of Thermal Efficiency of Gas Turbines





EU Energy Demand Forecast IEA EU (25)



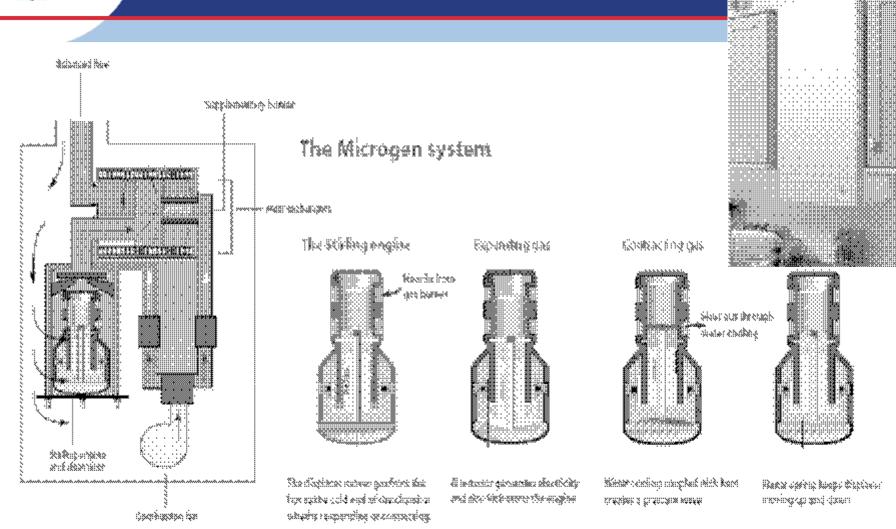


Honda MCHP1.0 Gas Engine Micro CHP unit



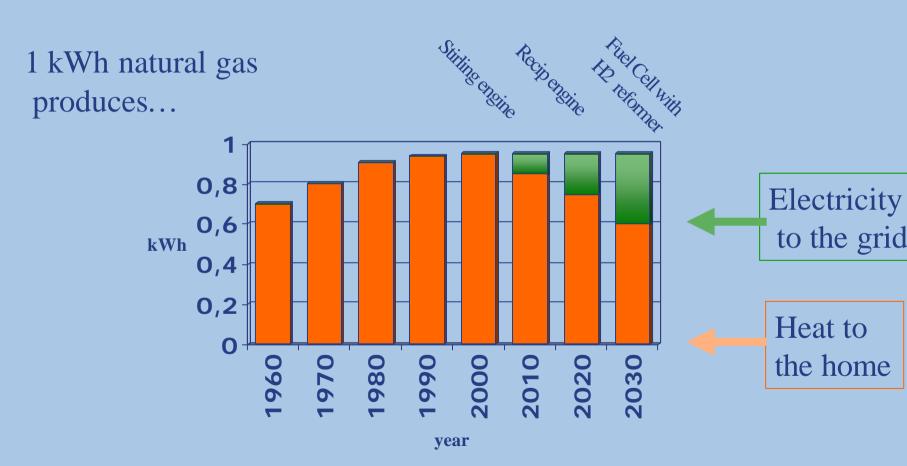


Microgen (UK) 1 kWe Stirling Engine, wall hung unit with build in additional boiler



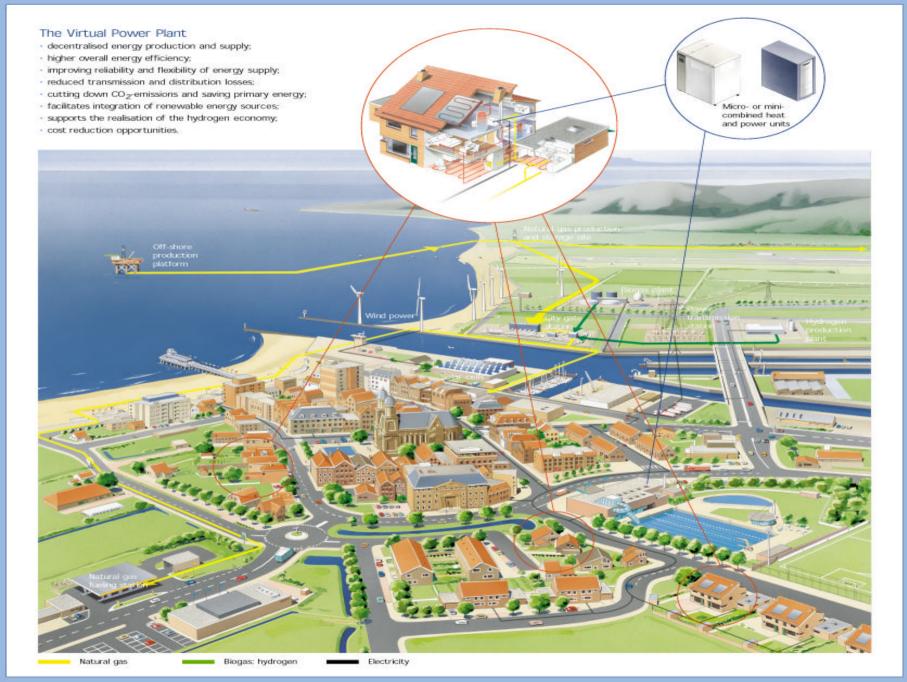


Residential Heating with Gas



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Beyond the Engine: Fuel Cell

Vaillant Fuel Cell Heating Appliance

Vaillant and Plug Power have jointly developed a proton exchange membrane (PEM) fuel cell heating appliance. The first of these systems to be installed in Europe went on trial in a home in Germany in December 2001. The product is CE marked and over 20 units are now field installed with 9 operating in the EU funded "Virtual Power Plant" project. Field demonstrations will be extended in 2003/2004 with significant further installations.



Technical Details:

Electrical Output: 1-4.6 kWel grid

parallel

Thermal Output: 1.5-7 kWth plus ~ 25-

280 kWth peak heater Electric Efficiency: > 35 % Total Efficiency: > 80 %

Fuel: Natural gas

Heating System Temp max:

70/55 °C

Exhaust Temperature: max. 75 °C



Gas the Fuel of Choice

- For financial-economic reasons,
- For environmental reasons,
- For space planning reasons (gas fired power station needs a lot less space than a coal fired one)
- For cooling water requirements (gas fired power stations need a lot less cooling water than coal fired ones or nuclear)

Natural Gas will be the fuel of choice!



Themes for Today

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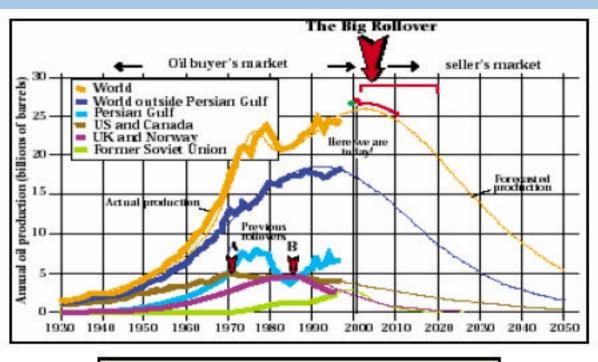
Oil Prices: How High is High?

Oil prices in US\$ of 2004:

- 1864: 92 \$/b, but at that time no oil dependent economy
- 1980: 81 \$/b, economic difficulties
- 2004: 55 \$/b
- 2005: 60+ \$/b
- Expected: restraints in refinery capacity lifted by 2008; (shortages in LNG till 2008/9)



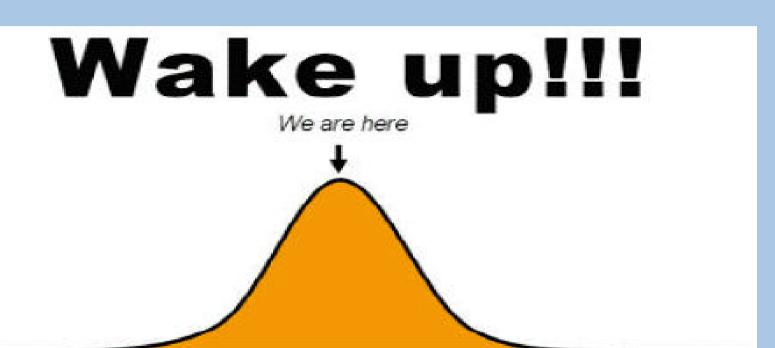
How Much Oil is Left?



Year of The Big Rollover	Forecaster
2003	Campbell, 1998
2004	Bartlett, 2000
2007	Duncan and Youngquist, 1999
2019	Bartlett, 2000
2020	Edwards, 1997
2010-2020	International Energy Agency, 1998



A New Logo for the IEA??



Peak Oil

www.oilcrisis.com

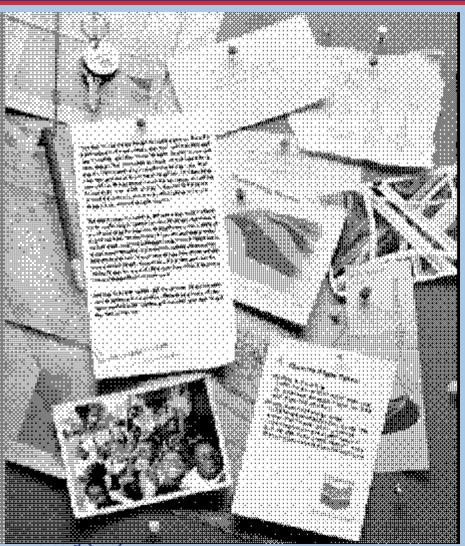
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Dansk Gas Forenings årsmøde



something you should be worried about?

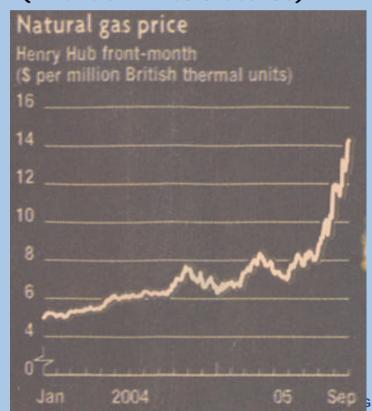
The Maria Committee of the Committee of

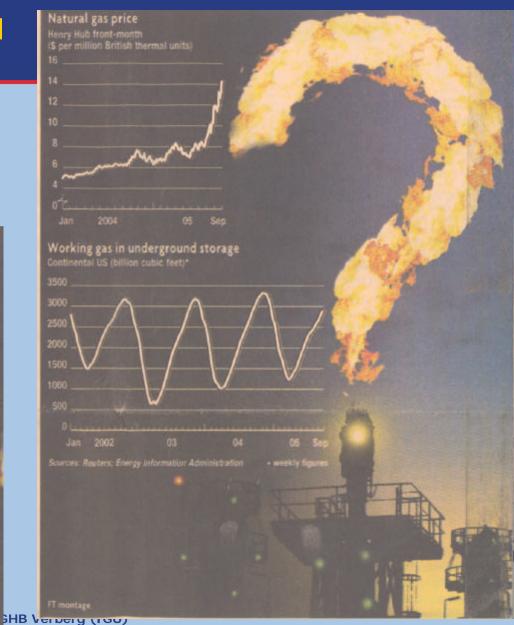


Nymex futures untill dec 2010:

>6\$/mbtu

High gas prices squeeze US manufacturers (Financial Times 3 Oct '05)





Dansk Gas Forenings årsmøde



What about Demand Destruction?

- Power Generation will take less Gas, but Coal is not an easy alternative due to the emissions;
- A revival of nuclear seems to be in the carts, but that takes time;
- Closing Chemical Industry and Energy Intensive Industry lowers demand mainly to the extent it is not a relocation of that industry to regions with lower energy/gas prices.

Proven 180 Trillion m3 R/P ratio ~66 years



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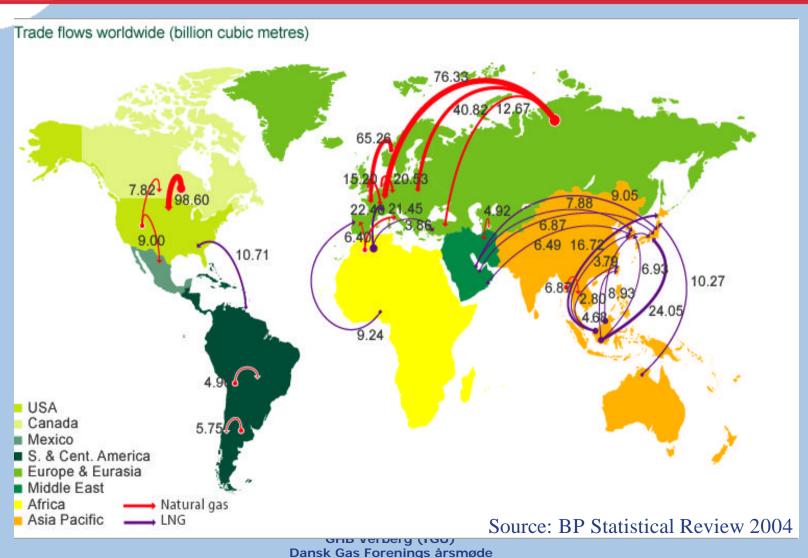
Dansk Gas Forenings årsmøde



Themes for Today

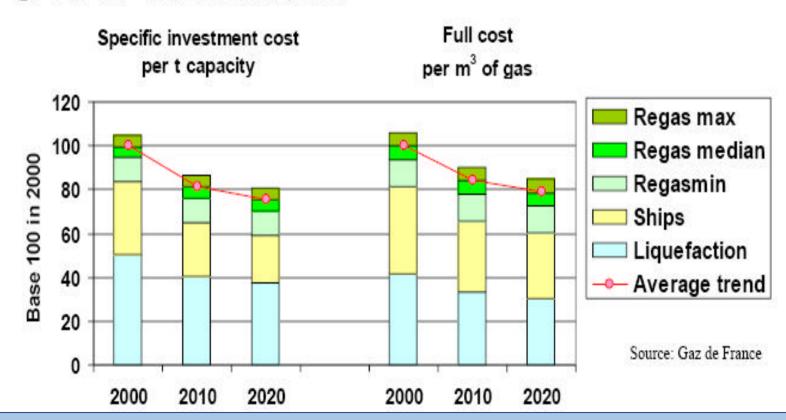
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Movements at the Start of the 21st Century



LNG trumps: decreasing costs

For a 7 400 km LNG chain

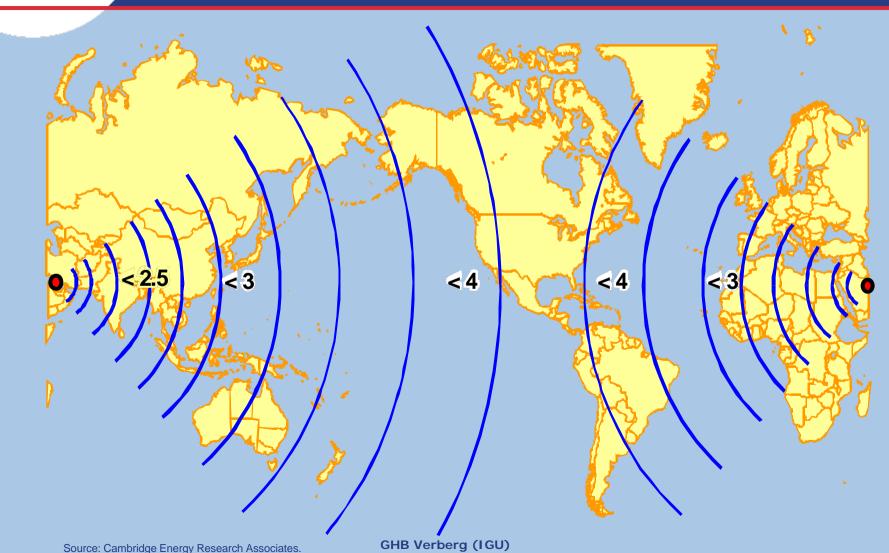


Source: presentation by GdF at 19th WEC, sept. 2004



31001-10

Middle East LNG—Setting a New Global Cost Benchmark (\$ per MMBtu)

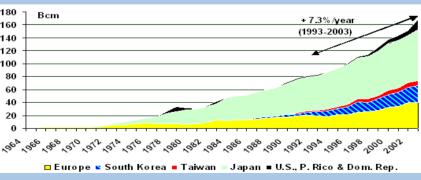


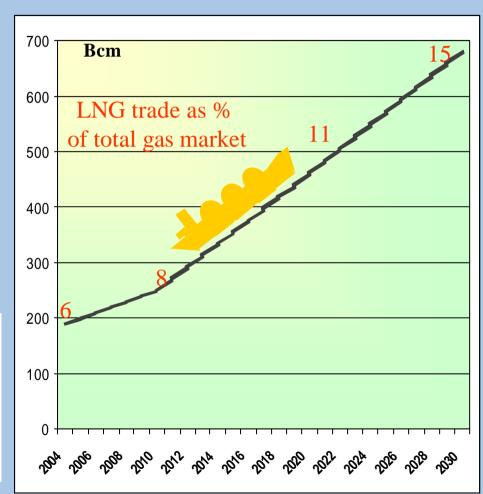
Dansk Gas Forenings årsmøde



LNG Trade History and Perspectives



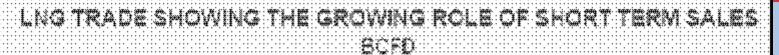




History (CEDIGAZ)

California Energy Commission June 2005

but remains < 20%





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Connecting Markets, Competing Markets!





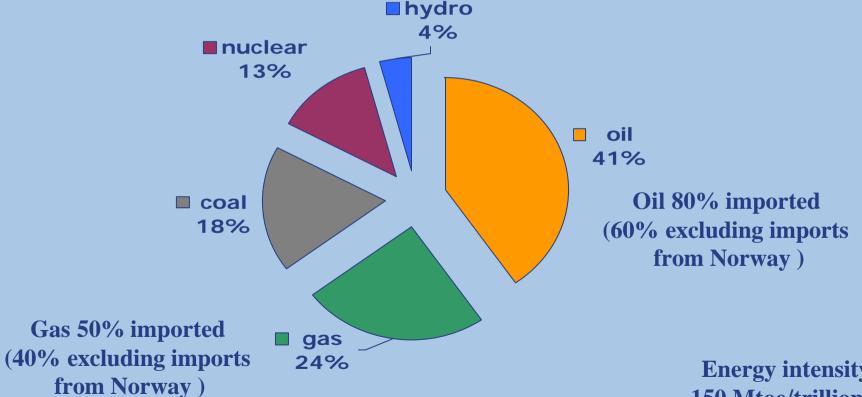
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Primary Energy EU25 (2004)

1719 Mtoe (1910 Bcm gas eq.)



ource: BP Statistical review 2005

GHB Verberg (IGU) Dansk Gas Forenings årsmøde 150 Mtoe/trillion



Gas Imports EU25 (2004)

•	Russian Federation	107 BCM
•	Norway	75

 Algeria LNG+pipelines 	55
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 Nigeria LNG 	15
---------------------------------	----

258

Total Consumption 467
Import dependency will grow!



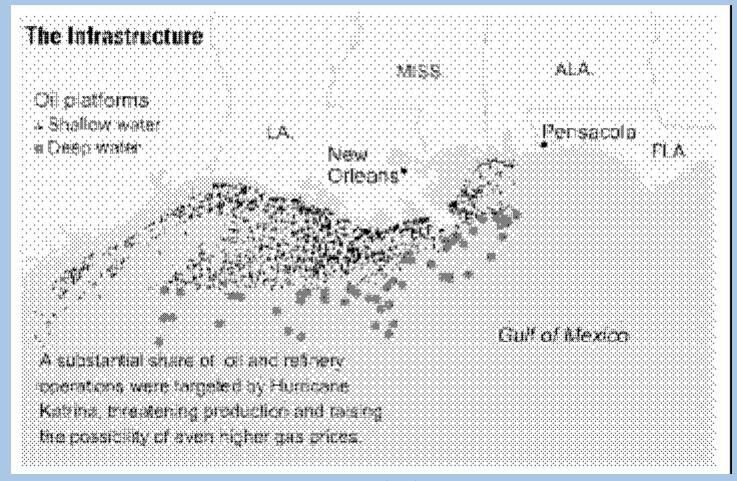
- In the eighties and first part of the nineties supply of gas to Europe was expected to be abundant;
- Security of Supply was (therefore) not considered to be an issue;
- Regulation of the gas sector was very much done along the lines of the regulation of the electricity sector.
- The energy intensive industry lobbied hard and referred to low energy prices in the US with a liberalized, competitive market.



- The European gas market changed towards a sellers market during the implementation of regulation/liberalization;
- And it became clear that Europe will become more and more dependent from a small number of countries:
- Security of Supply is (again) on the agenda!

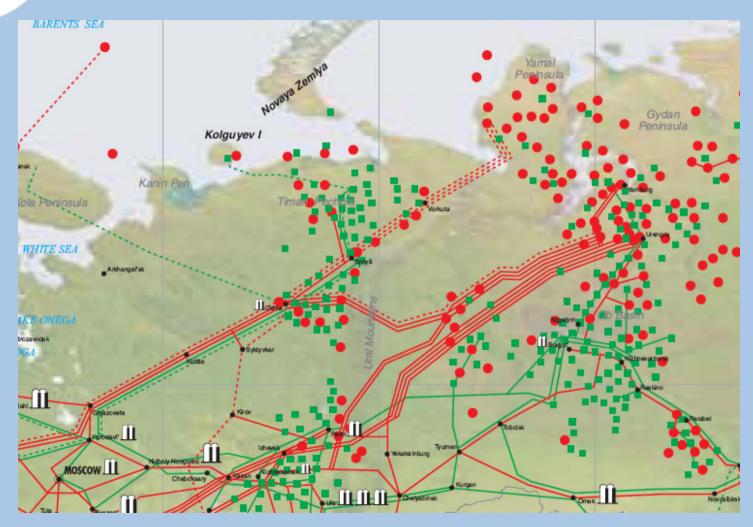


SoS: Key Energy Region (1): Risk: Tornado's





SoS: Key Energy Region (2): Risk: Melting Permafrost





SoS: Key Energy Region (3): **Risk: Political Situation?**



Dansk Gas Forenings årsmøde



Risks: Overloading and Terrorism



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Dansk Gas Forenings årsmøde



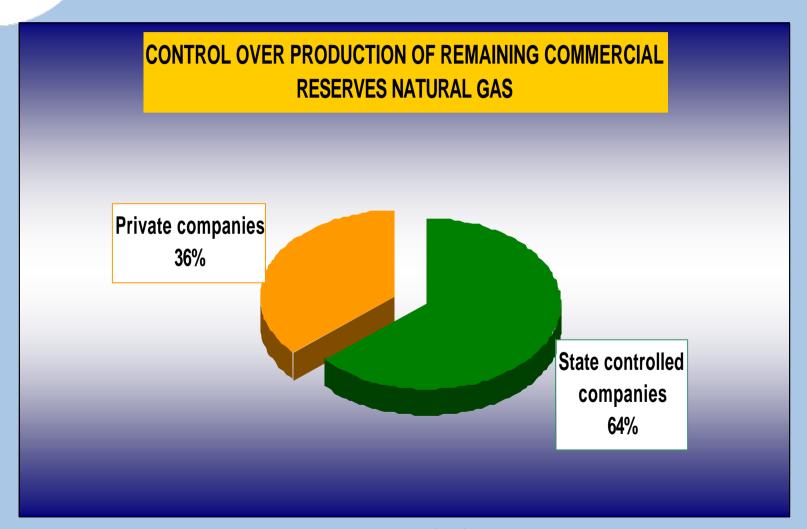
Replacement of Reserves

... the industry has replaced only half the reserves it has produced and needs to spend \$ 40 bn a year, rather than the current \$ 14 bn, to ensure it found a new barrel of oil for every barrel consumed.

(Wood Mackenzie in Financial Times, 4 Oct 2005)



SoS: Who Owns the Gas (and Oil) Reserves?

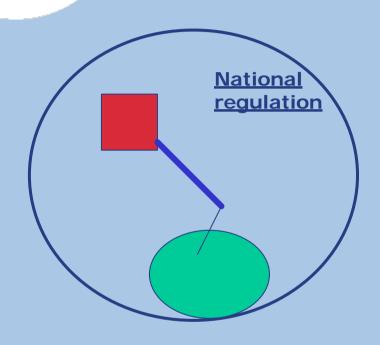




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Regulation: Electricity



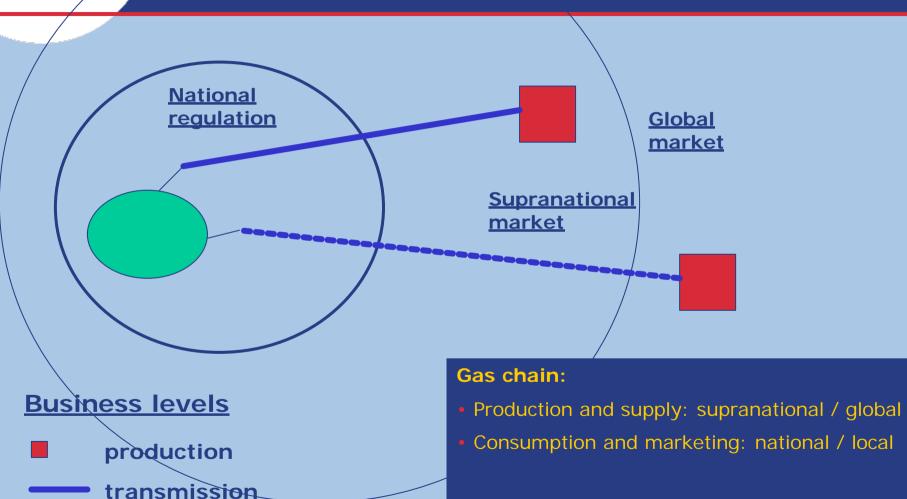
Business levels

- production
- transmission
- distribution/consumption

Electricity chain:

- Production close to consumption (local, regional, national scale)
- Regulation on a national level (foreseeable effects; consistency)

Regulation: Gas



National regulation versus international market dynamics

distribution/consumption

GHB Ver

Dansk Gas Forenings årsmøde



- At the same time LNG is connecting regional markets (North America, Europe, Japan / Pacific Rim and
- "New" gas import regions are making their presence at the world gas market known (India, China and Renewed US)
- This combination implies competition for supplies between gas importing regions:



- Competition will presumably not only be on PRICE;
- But also on the conditions at and structure of the competing markets;
- So the type of regulation in an importing region/country will have an effect on its attractiveness for an exporting country;
- To reduce risks exporting countries also want to diversify!



- EUROPE's regulatory framework needs to be in line with the requirements of an increasing global competition:
- Long Term Contracts will remain the backbone of the gas industry, they are necessary to realize the huge investments in the total gas chain, also for the LNG-chain.



- Investments in gas infrastructure should also be encouraged:
- Competition flourishes better with a slight overcapacity.
- But there must be a sound fin./econ. base for investments:"Open Season", to assess the market demand for new capacity



- Regulators in Europe and the EU-Commission are showing signs of understanding that some regulatory changes are necessary:
- In the UK since some time Long Term Contracts to enter the National Grid (up to >10 years) are made possible again;
- Exemptions are granted to certain infrastructure projects, but uncertainty for investors remains

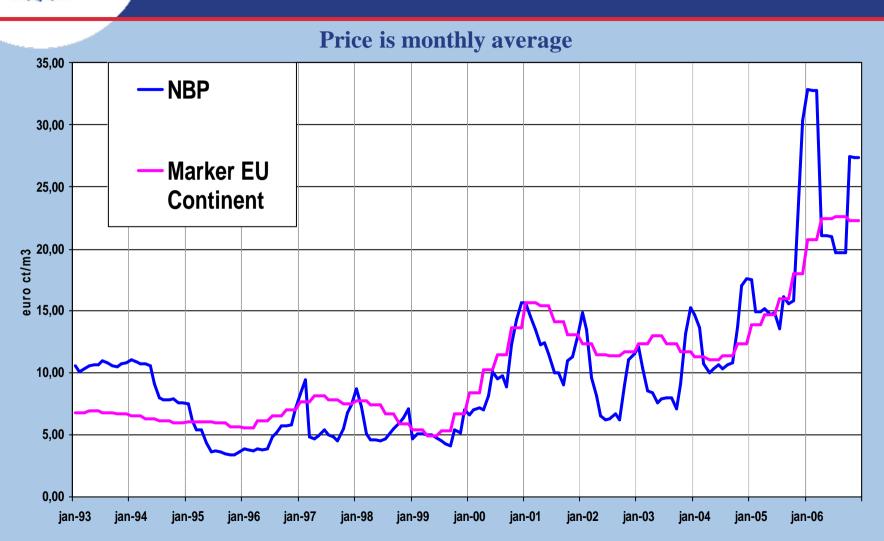


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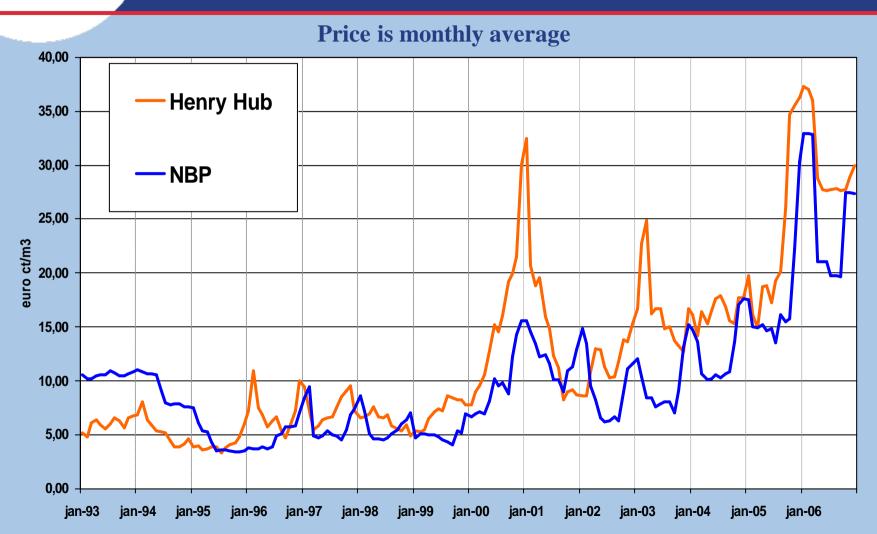
- Managing expectations is key for an acceptable result: liberalization is not in itself leading to lower prices, if done well it leads to higher efficiency, but
- Prices of gas in a free market will be determined by the supply / demand balance.
- Strong price volatility is also part and parcel of a liberalized gas market





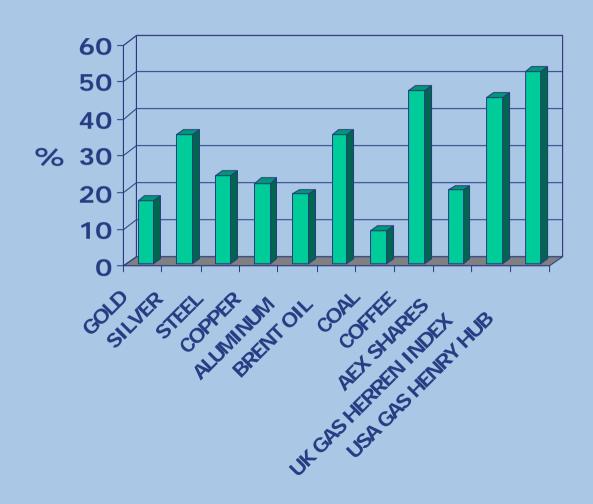


Gas Prices USA - UK





Price Volatility of Several Commodities



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of Commissioner Kroes regarding the EU Energy Market

- Incumbents remain dominant in gasmarkets
- Not enough liquidity at the wholesale markets
- Not enough cross-border trade (cap.<10%)
- Not enough consumer switching
- Possible abuse of market power (E.ON?, RWE?, EdF?...)
- Need more powers in order to judge intranational mergers (Gas Natural-Endesa?, Dong??)
- More than 88% of the gas(contracts?) still oil(product)price-indexed
- High hurdles for new-comers, like lack of access in supply routes.

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Dansk Gas Forenings årsmøde



As a Responsible Industry We Acknowledge:

The best supply is the saved m3

And if that is not available:

Gas: Powers the People Preserves the world Promoted by IGU



See you in Amsterdam!

23rd World Gas Conference
and Exhibition

June 5 - 9 2006