

Gas Development & Infrastructure in Malaysia

Presentation to IGU Committee

5th September 2013

© 2013 PETROLIAM NASIONAL BERHAD (PETRONAS)

All rights reserved. No part of this document may be reproduced, stored in a retrieval system or transmitted in any form or by any means (electronic, mechanical, photocopying, recording or otherwise) without the permission of the copyright owner.



PETRONAS was formed as the custodian and manager of Malaysia's petroleum resources



1970s

- Incorporation of PETRONAS on 17th August 1974 under the Malaysian Companies Act of 1965
- The Malaysian Petroleum
 Development Act 1974 vested
 upon PETRONAS the exclusive
 rights to explore, develop and
 produce petroleum resources
 within Malaysia
- First PSCs signed in 1976

1980s-2000s

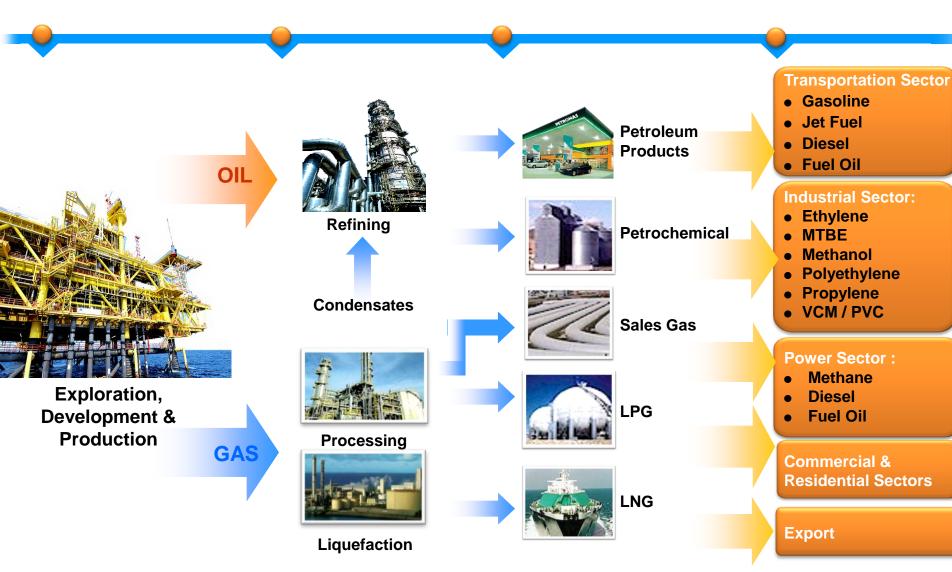
- Involvement in gas exploration & development activities
- Beginning of downstream gas projects
- Expansion of other domestic downstream projects such as Refining, Petrochemicals & Logistics & Maritime
- International Ventures

After 35 Years - Today

- PETRONAS has evolved into a fully integrated multinational oil and gas company
- Worldwide expansion in more than 30 countries
- Revenues from overseas operations
- Production of oil and gas from international ventures

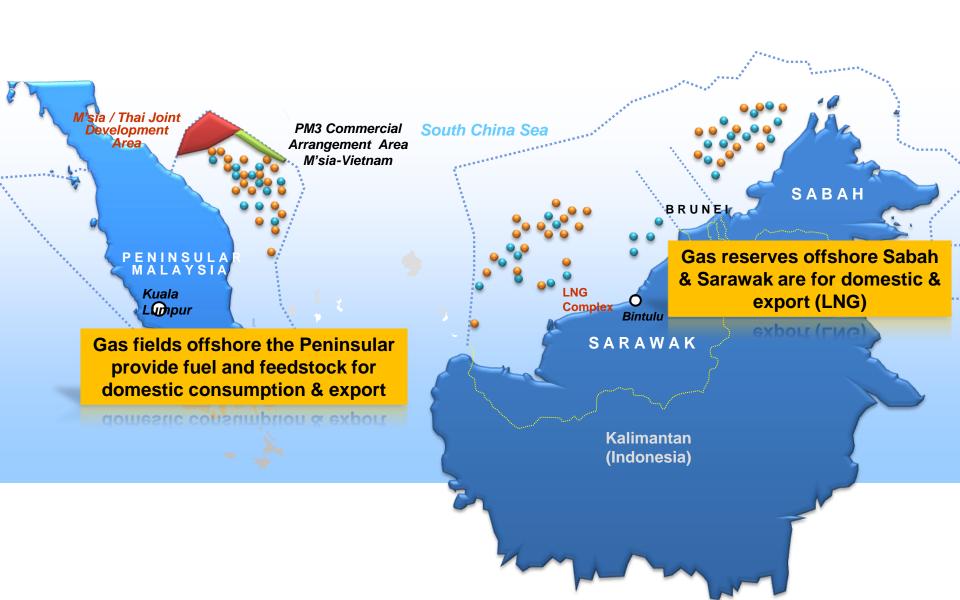


Since 1980s, PETRONAS began developing its own capabilities and has evolved into a fully integrated multinational oil and gas company



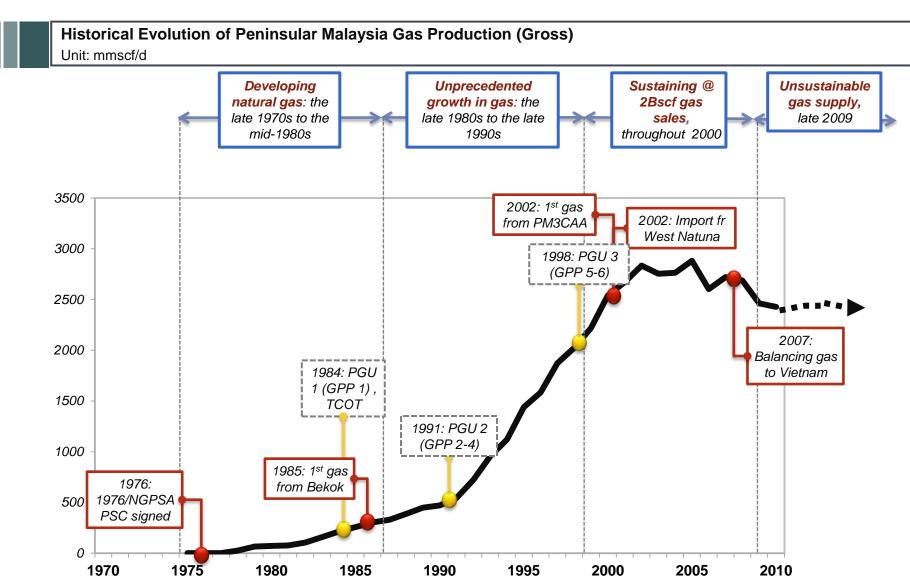


Malaysian gas utilization strategy began by focusing both on domestic and export





From humble beginnings in late 1970s to an unprecedented growth of gas in late 1980s till today...



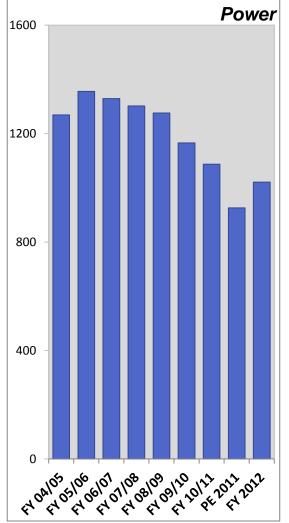


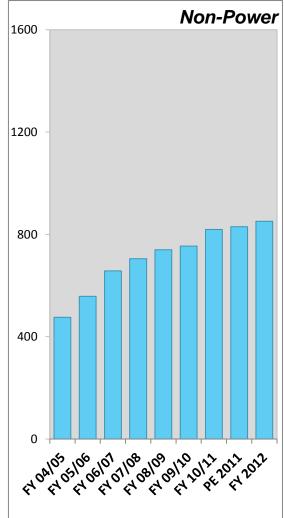
Demand over the years has increased....

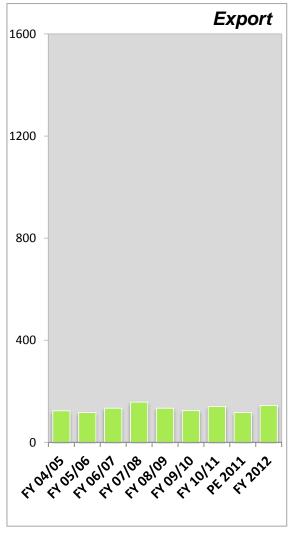
Historical Gas Demand of Peninsular Malaysia (Breakdown by Customer Type)

Supply (Actual)

Unit: mmscf/d

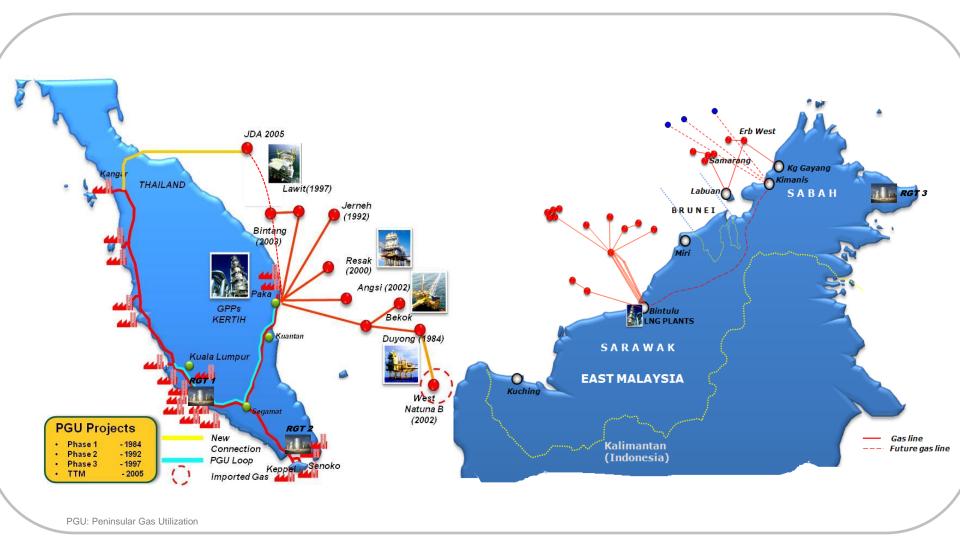








Peninsular Malaysia is a single market, whereas Sabah & Sarawak market remains fragmented





Government and its NOC have been dominant in the gas industry development

MALAYSIA - KEY PLAYERS & REGULATORY FRAMEWORK

Upstream – E & P

- Private / GOC
 - > PETRONAS
 - Production Sharing Contract Partners

Downstream – Transmission / Exporter

- Government
 - Economic Planning Unit
 - Ministry of Energy, Green Technology and Water (KeTTHA)
- Private / GOC
 - Petronas Gas Berhad
 - Malaysia Liquified Natural Gas Sdn Bhd

Downstream - Distribution

- Regulatory Body
 - Energy Commission
- Private
 - Gas Malaysia Bhd
 - Sabah Energy Corporation Sdn Bhd

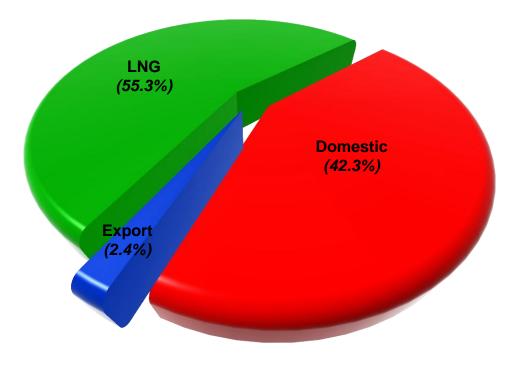
Gas Supply Act 1993

- Pragmatic policies were also put in place to ensure its growth and sustainability:
 - **► Industry Policies**
 - **Price Policies**

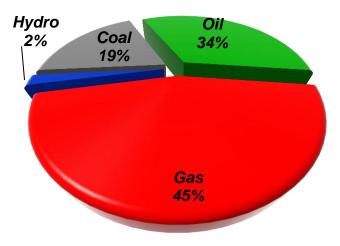


Gas will remain influential in Malaysia's economic growth

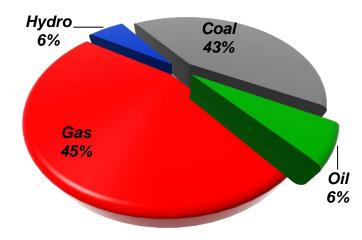
Malaysia Total Gas Demand (2012)



Primary Energy Mix (2011)

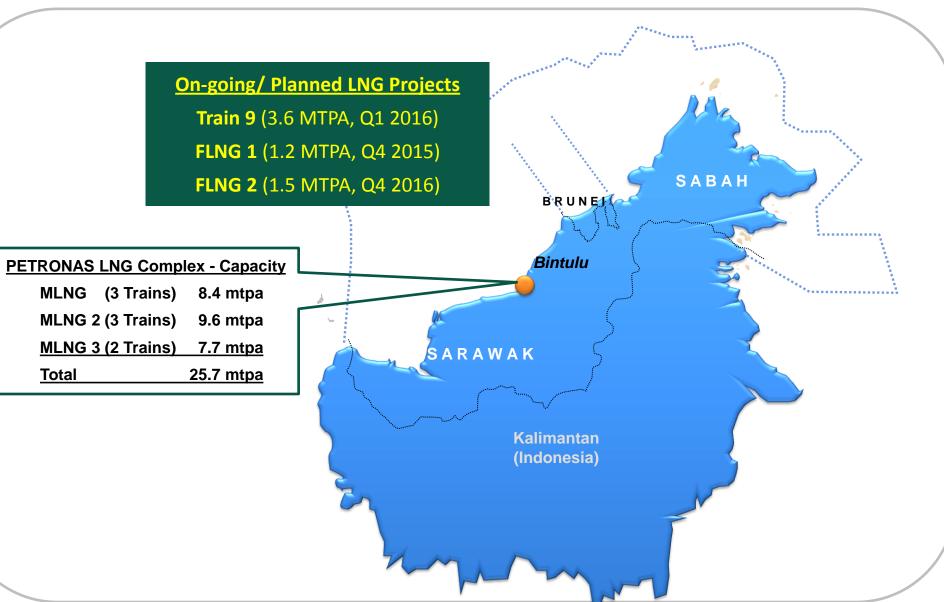


Power Generation Mix (2011)





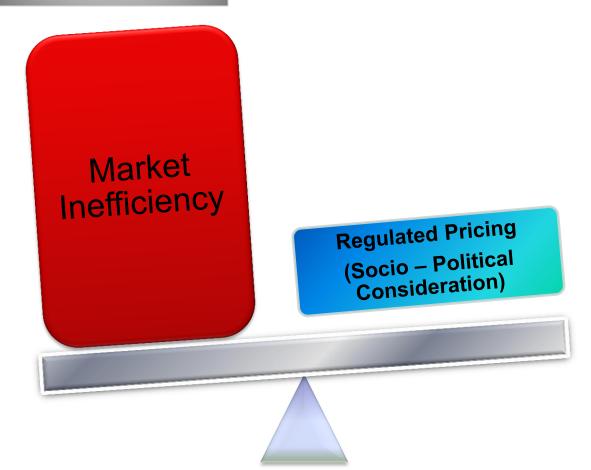
Malaysian LNG production – existing and planned





Prolonged regulated pricing causes market imbalance & inefficiencies

- Gas shortage
- Cost of new supplies
- Inefficient usage





Prolonged regulated pricing causes market imbalance & inefficiencies

Infrastructure

Conduit to diversify sources of gas supplies via LNG imports

- Regasification Terminals
 - ➤ Sg. Udang, Melaka
 - > Pengerang, Johor
 - > Lahad Datu, Sabah

Market Rules, Regulation & Enforcement

Clear & transparent rules to facilitate supply competition and safe utilisation of gas

- Third-party Access
 - Competition will help ensure gas is efficiently priced
- Rules for safe utilisation of gas with consistent enforcement
 - Effectively enforced rules will enhance the attractiveness of gas as a safe, reliable source of clean energy

Stable Policy Framework

Predictability and credibility for effective long-term planning

- A robust National Energy Policy that comprehensively internalises Malaysia's energy challenges
 - Frequent policy changes will create unacceptably high risk for investors and lead to underinvestment

Pricing Mechanism

Prices that incentivise timely availability of supplies

- Gas market set by competitive gas market
- Phasing out regulated gas pricing



THANK YOU