



Triennial Work Programme 2012-2015

Study Group 1.3: Gas Rent and Mineral Property Rights Leader: Marcos Sugaya, Petrobras



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L'art de l'imposition consiste à plumer l'oie pour obtenir le plus possible de plumes avant d'obtenir le moins possible de cris.

Jean Baptiste Colbert, Chancellor of Louis XIV





- Contractual models
- Concessions
- Production sharing agreements (PSA)
- Service contracts
- Fiscal instruments
- Royalties
- Taxes
- Signature and production bonuses
- Other instruments
- Angola, Kenya, Mozambique, Tanzania
- Australia
- United States
- Norway, Poland, United Kingdom
- Brazil
- Conclusions and next steps





- Gas is not oil, specific upstream policies should be developed to take advantage of its environmental benefits
- Specific policies could also be developed for unconventional gas
- •New O&G resources more expensive, governments must consider that when setting fiscal instruments to maximise government take
- Use of royalties may induce premature abandonment of reservoirs, but improper use of other fiscal instruments must also be highlighted as opposite of best practices.





• Fiscal instruments

- Deepen the existing analysis for royalties
- Explore other fiscal instruments
- Highlight best bidding practices and business models
- For the next meeting in Rio:
 - Tanzania, Mozambique and Kenya analyses
 - Unconventional gas in Poland
 - Improvements in the current analyses for Norway and the UK
- Deliverables
 - Two articles for the IGU Magazine by December 2014





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ありがとう ございます